IMPERIAL EQUITIES INC.

3RD QUARTER REPORT 2020

ENDING JUNE 30, 2020

CONTENTS

IMPERIAL EQUITIES INC.

3RD QUARTER ENDING JUNE 30, 2020

Management's Discussion and Analysis of the Results of Operations and Financial Condition

PRESIDENT'S REPORT

3rd Quarter
June 30, 2020

In 1966 Robert F. Kennedy delivered a speech that noted: "There is an ancient Chinese curse which says, ***may you live in interesting times***. Like it or not, we live in interesting times. They are times of danger and uncertainty; but they are also the most creative of any time in the history of mankind".

These words are every bit as appropriate for today. In our most recent days, we have all felt the true sense of that expression and its impact globally.

I am pleased to be able to provide you with our third quarter report and to reflect on the status of our Company in the midst of a most interesting time. There have been positives over the last quarter, which speak well to the overall health and resilience of our Company. The foundation that we have built throughout the past 21 years is stable and even growing. But there is no question we have been impacted by our sluggish oil-based economy, COVID–19 and a natural disaster in Fort McMurray. In managing through, we have been flexible as required, and have invested in the long-term relationships with tenants that underpin our overall success.

The impacts of COVID-19 are profound and everywhere. We are experiencing these impacts in our business, in our community and in our personal lives. As a business we are managing by working with our tenants as they deal with hopefully short-term business interruption. As all communities face pressures in every social organization, we are careful to balance efforts to preserve and sustain our Company's interest with our values and belief that we are inextricably tied to the interests and wellbeing of all our stakeholders. So recently when the Edmonton Food Bank needed extra space to better manage growing community need and create space for additional social/physical distancing, we were pleased to be able to provide access for 10,000 square feet of temporary space that takes pressure off the organization at a key time.

As we grapple with this new reality, we have had to be vigilant in our own practices. This means adopting protocols to ensure the health of our team and aligning practices in our Company to match those of our tenants. All of our suppliers, especially our property management company which makes regular visits to address maintenance issues, are equally vigilant. As of the time of writing, we have had no COVID-19 incidents in our Company and only one incident at one of our agricultural properties which was resolved swiftly and satisfactorily. We are committed to taking every step to maintain a safe and healthy record.

In this quarter, we can see more of the impacts due to demand for tenant rent deferrals evident in our Q3 2020 results. In addition, we faced an unexpected challenge with the flood in Fort McMurray impacting one of our properties. Restoration to the property was not fully completed within Q3 and the full rent abatement, which began in May 2020 will likely continue until the property is fully restored and occupied. We expect full occupancy of the property within Q4 2020.

As we look towards the possibility of ongoing uncertainty, our creative business strategy and our strong balance sheet will serve us well. Despite the challenges we are facing, Imperial remains firm on our commitments to expanding our real estate portfolio, generating, and efficiently managing cash flows and creating value for our shareholders.

During Q3 2020, we finalized negotiations for the acquisition of a new industrial property in Edmonton and we moved towards one key disposition. On the acquisition side, we completed our due diligence process on a classic “Imperial” property in west Edmonton. This property, located in Edmonton’s McNamara Industrial neighbourhood has 41,054 square feet within two buildings, each on a separate but contiguous parcel of land for a total of 4.67 acres. The tenant on the property is Wajax, a company we know, and one that is a strong, steady performer in the industrial services market. This transaction was negotiated in Q3 2020, and closed subsequent to the end of the quarter.

On the disposition side, we entered into an agreement to sell our Oliver Crossing property for $9.35 million, a transaction that closed in Q4 2020. The timing was right on this transaction. Oliver Crossing was one of the last remaining multi-tenant commercial/retail property in our portfolio. It was a property that derived its value largely from its redevelopment potential, being located on the fringe of downtown and in close proximity to the MacEwan University Campus. Given our industrial/agricultural focus the redevelopment opportunity was not one we would pursue, and so an opportunity for its disposition made sense.

In addition, we are continuously focused on our ultimate objective of creating value for our shareholders by maintaining our properties and leases at their maximum performance. At June 30, 2020, our building occupancy was 96.2%, compared to 96.3% at September 30, 2019 and our Gross Leasable Space increased by 108,719 ft^2, totalling 998,017 ft^2 at June 30, 2020. This is key to our business as issues with increased vacancy rates can affect the Company’s ability to meet mortgage obligations, as well as carrying costs including property taxes, utilities and insurance.

Our goal is always to generate consistent, long-term cash flows in order to support new growth. Short-term this has meant making adaptations to leases and to our cash flow management to ensure we can support our long-term stability while supporting our tenants. We have done so in a manner which ensures we have sufficient cash flows to meet our obligations and are able to continue to invest in our asset management program. We have managed this successfully this quarter, and without seeking any new payment terms from our lenders, even as we wait to receive payment deferrals that we have granted.

Paying dividends have been a source of pride for Imperial Equities and after several years of economic volatility we have only recently brought back our dividend in Q1 2020, and we did so to give consideration to our investors who have faith in our Company and its progress. At the same time, there is no question that cash flow impacts over the past two quarters have caused us to reassess our dividend policy. In response, our Board of Directors has made the hard decision to suspend our dividend for the 3rd and 4th Quarters of 2020. We anticipate that we will be able to resume quarterly dividends in Q1 of 2021.

While there have been abundant strains and stresses this year, there is one particularly positive upside that we are now experiencing. This has to do with the current interest rate environment. At the end of Q2 2020, just as the COVID-19 crisis really began to be felt, the Bank of Canada reacted quickly to improve market functioning with short-term liquidity programs including historic low interest rates. Indeed, we were able to finance our newest acquisition at the end of Q2 2020, obtaining the lowest mortgage interest rate in our history, achieving a significant savings over the term of this mortgage.

While the economy is slowly starting to recover, the July 15, 2020 update from the Bank of Canada made clear that there is ongoing uncertainty which means ongoing need for caution as the recovery is slowed by ongoing impacts to consumer confidence and as economic adaptations are made. As slack persists in the recovery, inflation continues to be pushed down and demand has not fully recovered. Thus, the Bank anticipates it will continue to hold interest rates low as a key part of its overall monetary policy support. As we find our own situation stabilizing, the ongoing low interest rate environment will assist in our efforts to assess and move forward with some key acquisitions and property improvements in the coming months.

And it is with this hopeful thought that we close this quarter. As always, we are grateful for the ongoing interest and support of our shareholders and we invite you to reach out with any questions, comments or investment opportunities.

Sincerely,

Sine Chadi
President

MD&A

MANAGEMENT'S DISCUSSION & ANALYSIS

For the Third Quarter
ending June 30, 2020

IMPERIAL EQUITIES INC. MD&A AS AT AUGUST 12, 2020

The following Management's Discussion and Analysis ("MD&A") is intended to provide readers with an explanation of the performance of Imperial Equities Inc. ("Imperial" or "Imperial Equities" or the "Company") and its subsidiaries. This MD&A should be read in conjunction with the consolidated interim financial statements for the nine months ended June 30, 2020, and the related notes. Imperial Equities Inc. trades on the TSX Venture Exchange under the symbol "IEI". Additional information on the Company may be obtained by visiting www.sedar.com.

RESPONSIBILITY OF MANAGEMENT AND THE BOARD OF DIRECTORS

Management is responsible for the information disclosed in the MD&A and is also responsible to ensure that appropriate procedures and controls exist internally that will provide reasonable assurance regarding the reliability of the Company's financial reporting and its compliance with International Financial Reporting Standards ("IFRS"). In addition, the Company's Audit Committee and Board of Directors provide an oversight role for all public financial disclosures by the Company and have reviewed and approved this MD&A and the accompanying consolidated interim financial statements.

FORWARD-LOOKING INFORMATION

In our report to shareholders, Management may talk about the current economy and express opinions on future market conditions. This forward-looking information is based on Management's current assessments made based on internal expertise as well as the opinions of other professionals in this industry. While Management may consider these statements to be reasonably optimistic and favorable, the opinions and estimates of future trends are subject to risk and uncertainties. Readers are encouraged to read the risk factors identified in Note 23 of the consolidated interim financial statements and this MD&A. Any forward-looking statements in this report should not be relied upon as facts, as actual results may differ from estimates.

ADDITIONAL NON-IFRS MEASURES

Debt and unencumbered properties are non-IFRS financial measures and do not have any standardized meaning prescribed by IFRS and therefore may not be comparable to similar calculations reported by other Canadian issuers.

Securities regulators require that companies caution readers that earnings and other measures adjusted to a basis other than IFRS do not have standardized meanings and are unlikely to be comparable to similar measures used by other companies.

BUSINESS OVERVIEW

Based in Edmonton, Alberta, Imperial Equities is a publicly-traded company anchored by commercial, industrial, and agricultural properties in its targeted markets throughout Western Canada.

Annually, since operations began in 1998, Imperial Equities has achieved solid growth. The Board of Directors along with corporate Management are all vigorously and enthusiastically committed to the continued growth of the Company.

STRATEGIC DIRECTION

Our Value Statement

Imperial's team of professionals is dedicated and motivated to grow its real estate portfolio and earn value for its shareholders. As a growth-focused company, Imperial has financed acquisitions largely through conventional mortgages. However, issuing new share capital may be considered at a future date to support the Company's growth objectives. We believe in building value in the shares through a commitment to acquire and develop high-quality properties and gain capital appreciation to benefit the shareholders. As part of our strategy, we would consider the disposition of a property where the Company believes that we have maximized the potential of that property and its disposition would be beneficial to the Company.

Imperial's Board of Directors along with Management are focused on the real estate market throughout western Canada and are committed to continue building a strong portfolio of investment properties, through careful, strategic movement.

Strategic Goals

1. Acquire commercial, industrial, and agricultural properties in strategic locations for capital appreciation
2. Acquire fully occupied, single-tenant or multi-tenant industrial properties with long-term lease agreements and rental rates commensurate with the location
3. Finance acquisitions with the lowest available cost of capital
4. Achieve a defined rate of return on each asset
5. Maximize the revenue potential of each asset in its region
6. Dispose of older assets that may have reached their maximum earning potential to reduce the overall age of the properties in the portfolio
7. Community investment

KEY PERFORMANCE DRIVERS

▸ Imperial Equities continues to engage a dedicated team of professionals to manage and oversee business activities. The CEO and CFO have been with the Company since becoming publicly traded 21 years ago. During Q1 2020, the Company hired Patricia Misutka as Chief Operating Officer ("COO"). Patricia brings extensive experience as a corporate strategist to her role with Imperial. There is a strong Board of Directors with significant real estate experience to guide and assess Company strategy and investment decisions. This dedication and professional experience of Imperial's Management team has helped the Company achieve positive earnings every year the Company has been in business.

Management monitors the success of Imperial by measuring how well the Company delivers on its strategies and executes due diligence. This assessment will include the size of the tenant, the length of time they have been in business, their operations, and exposure to the industry they operate in; all these factors will be a part of our evaluation of the strength of their lease covenant. The Company's success is also impacted by external factors including the overall economic health of industries operating in the province of Alberta. Alberta is still largely reliant on the oil industry and the Company is careful to select tenants that are best able to weather an economic downturn. Another external factor is interest rates related to the financing of the properties. Investment properties are financed with conventional mortgages that can expose the Company to possible increases in interest rates, affecting operating income and cash flow. The Company, in the short term, does not consider rising interest rates to have a significant impact on the operating cash flows. Any new commercial lease terms associated with new acquisitions and lease renewals will reflect changing market conditions including current interest rates and will be assessed on this basis.

Strategic Objectives:

- Conduct comprehensive due diligence on all acquisitions, including evaluating the strength of the tenant(s) before entering into contracts.
- Maximize the revenue per property and secure long lease terms to reduce the turnover of tenants.
- Maintain high occupancy rates to recover carrying costs of the properties.
- Monitor the quality of tenants in the portfolio to reduce the risk of defaults on leases.
- Maintain the assets to high standards including structural, mechanical and cosmetic to showcase the existing properties to prospective tenants or purchasers.
- Complete preventative maintenance on the properties to reduce operating costs and to maximize longevity of the buildings.
- Ensure that maintenance on the properties is done to exacting standards involving monitoring the quality of work provided by business partners, while ensuring the costs are competitive.
- Maximize the cash flow from operations to ensure funding for growth opportunities.
- Select mortgage terms that provide a low cost of capital and utilize debt leverage opportunities.
- Minimize higher rate short-term borrowings to reduce the cost of capital.

KEY PERFORMANCE INDICATORS

	Nine months ending June 30, 2020	Year ending September 30, 2019
Investment Properties		
Total number of investment properties	37	35
Property acquisitions during the period	2	4
Property dispositions during the period	-	1
Raw land properties held for future development	9	9
Raw land properties under lease with tenants	5	5
Gross leasable area (GLA) square feet	998,017	889,298
Leasing Activities by Gross Leasable Area (GLA)		
Leases renewed	-	48,973
New tenant leases	108,719	87,177
GLA of leases expiring within twelve months	134,715	95,206
Space available for lease	63,264	32,762
Average lease term to maturity in years	3.79	4.08
Building occupancy	96.2%	96.3%
Property Operations		
% operating expense recoveries	82%	82%
Income from operations	$ 9,150,003	$ 12,504,230
Investment property improvements	$ 240,534	$ 475,141
Financing		
Debt to total assets ratio	54%	53%
Weighted average interest rates on mortgages	3.31%	3.35%

INVESTMENT PROPERTIES

Acquisitions during the current period

- Wajax in Nisku, AB. 37,200 ft^2 acquired in December 2019
- Russell Hendrix in Edmonton, AB. 71,519 ft^2 acquired March 2020

Raw land properties held for future development – unchanged from the prior year

- 12.9 acres in Strathcona County, AB
- 2.24 acres in NW Edmonton, AB
- 49.42 acres in Hanna, AB
- 3 acres in NW Edmonton, AB

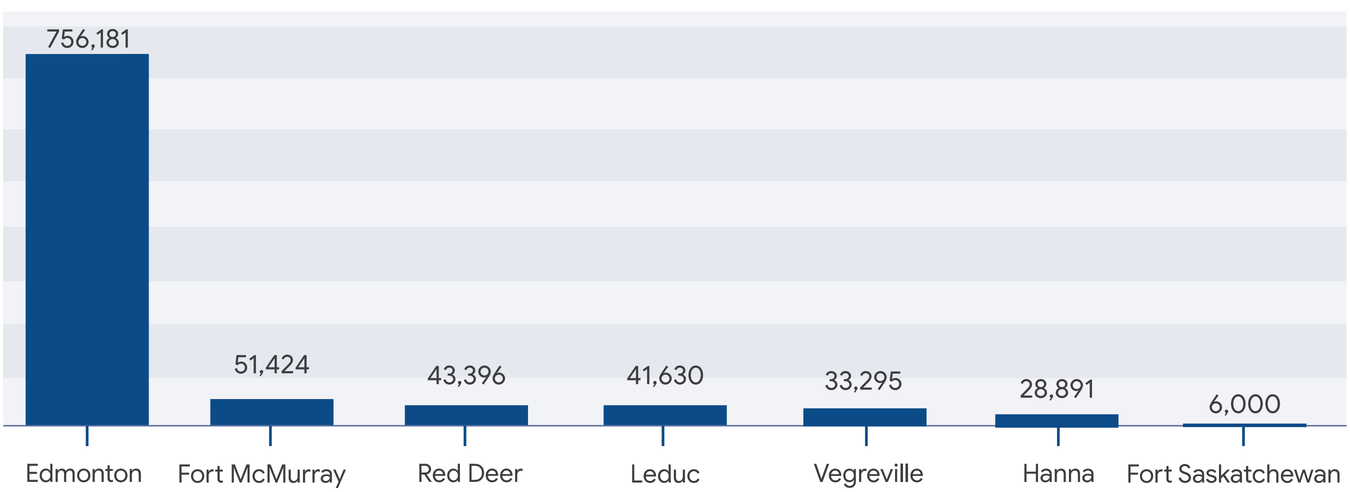
Raw land properties held for future development and under lease with tenants in place – unchanged from the prior year

- 1.7 acres in SE Edmonton, AB. under lease with an existing tenant
- 1.71 acres in SE Edmonton, AB. under lease with an existing tenant
- 1.49 acres in SE Edmonton, AB. under lease with an existing tenant
- 2 acres in NW Edmonton, AB. under lease with an existing tenant
- 3 acres in NW Edmonton, AB. under individual leases with six tenants

Gross leasable area (GLA) increased by net 108,719 square feet since September 30, 2019, with the following additions:

	SF^2
• Wajax building in Nisku, AB	37,200
• Russell Hendrix building in Edmonton, AB	71,519
	108,719
Total GLA at September 30, 2019	889,298
Total GLA at June 30, 2020	**998,017**

Alberta Property Portfolio - GLA by City

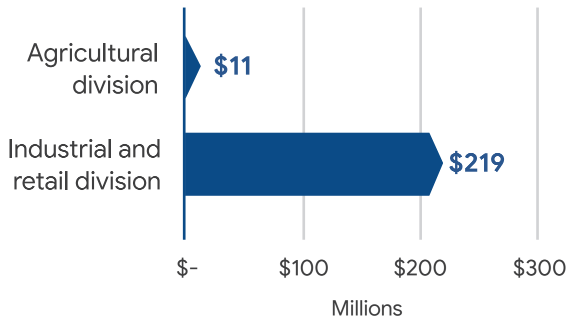


The Company has expanded its investment property holdings to locations outside of major cities and continues to explore opportunities in provinces across Canada.

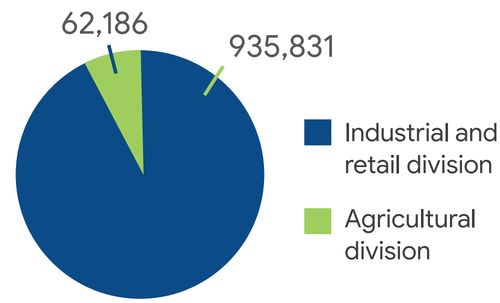
INVESTMENT PROPERTY DIVERSIFICATION

- During the prior year, the Company completed two property acquisitions that are now classified as agricultural division.

Fair Value of Investment Property



Total Square Feet



The first property was a new build-to-suit project in Hanna, Alberta, that was completed in Q1 2019. The tenant, Cervus Equipment Corporation is an international tenant that operates 63 heavy equipment and farm implement dealerships across Canada, Australia, and New Zealand.

The second agricultural property was acquired in Q3 2019 and is located in Vegreville, Alberta. The tenant Rocky Mountain Equipment is a multi-branch dealership focused around the Case and New Holland brands of equipment.

The total annual combined rental revenue for these two properties is $884,564. The Company is working towards further acquisitions that will expand the agricultural division in Alberta and throughout the prairie provinces.

LEASING ACTIVITIES

New tenant leases	SF2
• Wajax in Nisku, AB	37,200
• Russell Hendrix in Edmonton, AB	71,519
	108,719

Total GLA of leases expiring in the next twelve months

Nine tenant leases are expiring during the next twelve months, totaling 134,627 ft^2. Six of the nine tenants are in the process of renewing, one tenant has already renewed, and two tenants with a total of 19,390 ft^2 have leases that are not within the required notice period at this date. The renewal process for each tenant will commence according to provisions in their lease agreement.

Space available for lease

- 32,762 ft^2 in one of the Company's multi-tenant buildings (tentative lease agreement)
- 4,907 ft^2 in a multi-tenant mixed use building
- 25,595 ft^2 in a single tenant industrial building

The Company is actively marketing these vacancies for lease.

LEASE RETENTION DURING THE CURRENT YEAR

Location	GLA	Expiring Rate/PSF*	Renewal Rate/PSF*	Renewal Term
Edmonton, Alberta	25,590	$ 10.00	Vacated	–
Edmonton, Alberta	50,000	$ 8.40	$ 6.00	M to M
Edmonton, Alberta	4,907	$ 12.00	Vacated early	–
	80,497			

**per square foot*

LEASE RETENTION DURING THE PRIOR YEAR

Location	GLA	Expiring Rate/PSF*	Renewal Rate/PSF*	Renewal Term
Edmonton, Alberta	22,939	$ 13.00	$ 13.65	5 years
Edmonton, Alberta	4,907	$ 10.60	$ 12.00	5 years
Edmonton, Alberta	21,127	$ 18.00	$ 18.00	5 years
	48,973			

**per square foot*

A lease encompassing 25,595 ft^2 that expired May 31, 2020, in one of the Company's single tenant industrial buildings was not renewed and the tenant vacated the building. A tenant occupying 4,907 ft^2 in a multi-tenant mixed-use building vacated their lease early. Other leases that are expiring in the next twelve months are either under current negotiations, or the leases are not within the notice period.

The performance drivers of the Company include ensuring a low turnover of tenants through lease retentions and maintaining high occupancy levels. During the prior year, three tenants renewed their leases for further five-year terms at higher rates or the same rate as the expiring terms. In prior years, the Company has been very successful in retaining the current tenant base upon lease expiries, however, there is now greater uncertainty surrounding the effects of the pandemic and low oil prices, which could have a negative effect on lease renewals. The two vacancies this year were not a result of the COVID-19 pandemic.

LEASE TERMS

AT JUNE 30, 2020

SINGLE-TENANT BUILDINGS

Square Feet	50,000	33,295	52,890	190,207	75,151	74,206	26,400	29,450	188,149	62,224	28,891
Maturity Year	M to M	2020	2021	2022	2023	2024	2026	2027	2028	2029	2038

Total Square Feet: **810,863**

MULTI-TENANT BUILDINGS

Square Feet	4,798	76,194	2,941	9,037	4,929	21,127	4,864
Maturity Year	Month to Month	2020	2021	2022	2023	2024	2025

Total Square Feet: **123,890**

Total GLA of in-place leases:	Available GLA for lease:	**Total GLA at March 31, 2020:**
934,753	**63,264**	**998,017**

Weighted Average Remaining Lease Terms

Single-Tenant Buildings:
4.82 years

Multi-Tenant Buildings:
1.17 years

Total average lease term to maturity:
3.79 years

The risk to the Company when a tenant does not renew a lease is for the Company to absorb the ongoing operating costs of vacant space. These costs include property taxes, insurance, utilities, and any maintenance items. If a single-tenant building becomes vacant, additional vacancy costs could include mortgage payments, if applicable. Management works closely with tenants to ensure retention rates remain high, primarily through responsive property management which ensures their leased space in the building, and the exterior parking lot and landscaping, are all well maintained.

One of the Company's goals is to maximize the revenue of each asset in its region. With the proper market analysis of comparables, the Company has been able to negotiate lease rates that achieve its desired rate of return.

At June 30, 2020, the year-to-date occupancy is 96.2% (September 30, 2019 - 96.3%).

AVERAGE ANNUAL LEASE RATES

per City, per square foot at June 30

	2020	2019
Edmonton, Alberta	$ **11.55**	$ 11.99
Red Deer, Alberta*	$ **25.80**	$ 25.92
Fort Saskatchewan, Alberta*	$ **36.83**	$ 35.40
Fort McMurray, Alberta	$ **37.55**	$ 43.26
Leduc, Alberta	$ **15.70**	$ 15.70
Hanna, Alberta	$ **19.17**	$ 18.24
Nisku, Alberta	$ **13.00**	$ -
Vegreville, Alberta	$ **7.18**	$ 7.18

**Leases include a large land component which skews the average rate per square foot.*

Lease rates in Edmonton dropped slightly this quarter due to rent deferrals from the impact of COVID-19. The rates quoted above reflect deferred rents. Provided the tenants have no further impacts to their operations, these deferrals will be recovered in full beginning in Q4 2020.

PROPERTY OPERATIONS

	Nine months ending June 30, 2020	Year ending September 30, 2019
Property tax and insurance recoveries	$ **1,774,274**	$ 2,444,428
Operating expense recoveries	**820,004**	908,825
	$ **2,594,278**	$ 3,353,253
Total property operating expenses	$ **3,171,514**	$ 4,093,678
% of property operating expense recoveries	**82%**	82%

Property taxes, insurance, and operating expenses are budgeted annually and reconciled every 12 months on a tenant-by-tenant basis. All the Company's leases except one small lease are triple net leases, which allows the landlord to recover all operating costs except for any structural repairs. Management will decide how to treat the recovery from the tenant of expenses related to large maintenance items, so as not to impose hardship on the tenant's operations. In some cases, Management will amortize the expenditures over a period within the tenant's lease term. Some leases have lower management fees than other leases dependent upon the responsibility of performing maintenance remaining with the tenant or the landlord. Because of these variations, there will always be a percentage of operating expenses not recovered by the landlord in the current fiscal year. Historical optimal recovery percentages will be in the range of 80%-86%.

Further affecting recoveries is vacant space of 37,669 ft^2 in multi-tenant buildings, and 25,595 ft^2 in a single-tenant building that became vacant this Q3 2020.

Typically, recovery percentages will vary each quarter depending on utilities, snow removal, lawn care, and other seasonal expenditures. Management ensures operating expense recoveries are maximized for our shareholders.

The current vacancies if not leased in the next quarter will put downward pressure on cash flows in addition to the current rent deferrals expected over the next several months. The deferrals are a direct result of the COVID-19 pandemic. Management expects all tenants will continue to meet their rent obligations going forward and there have been no further requests for rent relief.

The **income from operations** is a measure of funds available to service the debt repayments on financing, provide cash for capital expenditures on the properties, and fund further growth.

	Nine months ending June 30, 2020	Year ending September 30, 2019
Income from operations for the period	**$ 9,150,003**	**$ 12,504,230**
Less: Interest on financing* during the period	3,209,047	4,048,009
Less: Principal instalments on mortgages, during the period	4,565,387	5,617,362
Funds available for property improvements and growth	$ 1,375,569	$ 2,838,859

**Interest on financing includes capitalized interest and excludes interest income and amortization of deferred finance fees.*

The Company, through third-party contractors, continues to ensure all properties are well-maintained in terms of maintenance, electrical, mechanical, structural, and cosmetic which includes exterior maintenance of the buildings through painting, landscaping, parking lot striping, etc.

	Nine months ending June 30, 2020	Year ending September 30, 2019
Total property improvements during the period	**$ 240,534**	**$ 475,141**

During Q1 2020 the Company made improvements to two parking lots by installing geotechnical fabric and resurfacing with concrete, as well as forming proper concrete retaining walls. One building received new overhead heaters and minor structural improvements. During Q2 2020, the Company replaced all unit heaters at two properties and completed a major upgrade to a fire alarm panel. During this Q3, property improvements include capitalized property taxes to vacant land, design fees for new projects, and continued interior and exterior maintenance on the buildings. Property improvements during the prior year included parking lot upgrades, energy-efficient mechanical components such as new rooftop HVAC units, new infrared heaters, and new boilers for specific locations.

The Company strives to provide high-quality service to the tenants by responding promptly to address any property maintenance issues. Maintaining equipment regularly improves the life of the equipment, keeps equipment running smoothly, and avoids major interruptions to the tenant's operations. The Company has a great relationship with all the tenants and will respond to maintenance issues within hours. Working with strong business partners that are familiar with the properties and tenants, the Company has enjoyed a very high quality of work while ensuring costs are very competitive.

The Company is continuing to convert all buildings to energy-efficient LED lighting both interior and exterior light fixtures. Also, energy-efficient heating, ventilating, and air conditioning units are being installed to replace outdated units. The impact of these improvements is the reduction of the operating costs to the tenants and the promotion of a greener environment through reduced emissions.

The Company's hands-on approach to maintaining its properties results in very high tenant retention with little turnover and shows a firm commitment by the Company to promote pride of ownership, which in turn will attract new prospective tenants and possible future build-to-suit opportunities.

FINANCING

▸ Debt, and unencumbered properties, are non-IFRS financial measures and do not have any standardized meaning prescribed by IFRS and therefore may not be comparable to similar calculations reported by other Canadian issuers.

Management considers the ratio of debt to assets to be useful for evaluating the leverage the Company may have on its investment properties to consider additional financing opportunities if any.

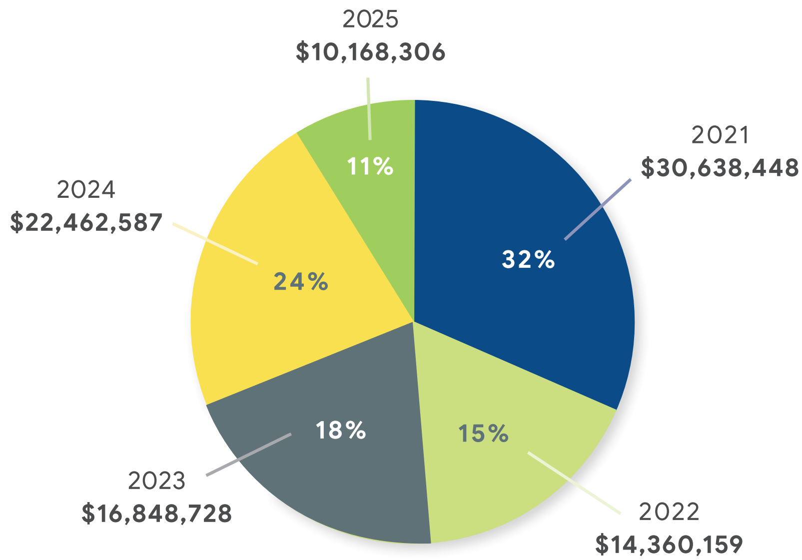
	Nine months ending June 30, 2020	Year ending September 30, 2019
Investment properties	**$ 230,127,385**	**$ 218,468,890**
Mortgages excluding transaction fees	94,478,228	88,740,115
Other financing	2,200,000	-
Bank operating facilities	26,454,057	26,353,212
Debt	**$ 123,132,285**	**$ 115,093,327**
Ratio of debt to assets	**54%**	**53%**

The Company continues to enjoy a good relationship with its lenders and has been able to renew mortgages as they come due and place new conventional financing on acquisitions. Unencumbered properties at June 30, 2020, have fair values of $17,560,830. (September 30, 2019 - $17,204,993).

▸ **Weighted average interest rates on the mortgages** have decreased to 3.31% at June 30, 2020, from 3.35% at September 30, 2019, with rates decreasing for new financing from the Company's lenders. During Q1 2020, the Company renewed two mortgages at the term dates. During Q2 2020, rates began to decrease and the Company received two new mortgages on the recent acquisitions with the newest mortgage at a significantly lower rate than previous mortgages.

While the weighted average rate had been slightly rising each quarter, the last mortgage received brought the weighted average rate down.

MORTGAGE MATURITIES



The following table details the mortgage activities during the current year.

Maturity Date	Rate	Principal Balance Sept. 30 '19	Mortgages Advanced/ Assumed	Y-T-D Principal Payments	Principal Paid on Maturity	Principal Balance Mar 31 '20
01-Jan-21	3.060%	$ 1,578,129		$ 125,489		$ 1,452,640
01-Jan-21	2.980%	3,485,483		196,320		3,289,163
01-Jan-21	2.980%	5,393,160		303,770		5,089,390
01-Apr-21	2.880%	5,581,728		308,145		5,273,584
01-Apr-21	2.948%	3,034,587		151,260		2,883,327
01-Oct-21	2.470%	6,086,078		452,729		5,633,349
01-Oct-21	2.470%	7,416,065		399,070		7,016,995
01-Feb-22	3.040%	5,794,009		291,791		5,502,218
01-Jun-22	2.730%	2,209,502		150,004		2,059,498
01-Dec-22	3.670%	3,728,639		166,534		3,562,105
01-Dec-22	3.671%	3,387,629		151,293		3,236,336
01-Feb-23	3.750%	2,044,271		89,391		1,954,880
01-Oct-23	3.950%	509,368		87,563		421,805
01-Oct-23	4.090%	6,014,888		241,274		5,773,615
01-Nov-23	4.330%	4,126,623		161,421		3,965,202
01-Dec-23	4.648%	4,919,773		186,546		4,733,227
01-Jan-24	4.300%	2,401,720		125,682		2,276,038
01-Jan-24	4.300%	1,906,127		99,748		1,806,379
01-Aug-24	3.300%	10,156,050		400,989		9,755,061
01-Nov-24	3.555%	8,966,286		341,177		8,625,109
01-Feb-25	3.420%	-	5,002,500	85,764		4,916,736
01-Apr-25	2.310%	-	5,301,000	49,430		5,251,570
		$ 88,740,115	**$ 10,303,500**	**$ 4,565,387**	**$ -**	**$ 94,478,228**

All mortgages are secured by a first charge over the related investment property and a general assignment of rents, insurance, and site-specific goods and chattel paper.

The Company's two bank operating facilities are secured with specific revenue-producing properties and the other financing is unsecured.

ACTIVITY
Q1 to Q3, 2020

- Imperial expanded its executive management team to include the position of **Chief Operating Officer**. The COO is tasked with strategic planning of the Company's long-term direction and operational structure, and the allocation of resources to support the Company's pursuit of an increased scale of operations and future overall growth.

The Company completed an agreement to **purchase a 37,200 ft^2 building situated on 2.82 acres** in Nisku, Alberta. The total purchase price was $6,670,000. The tenant, Wajax, signed a 10-year lease agreement, making this their second location with Imperial.

The Company completed an agreement to **purchase a 71,519 ft^2 building situated on 2.97 acres** in west Edmonton, Alberta. The total purchase price was $7,068,000. The tenant, Russell Food Equipment Limited has over 8 years remaining on a 10-year lease agreement.

The Company renewed one mortgage at its term date for a further five years and renewed one mortgage for a one-year term. Two new mortgages were received for financing on the new acquisitions in Nisku and Edmonton. **Total mortgage proceeds were $10,303,500.**

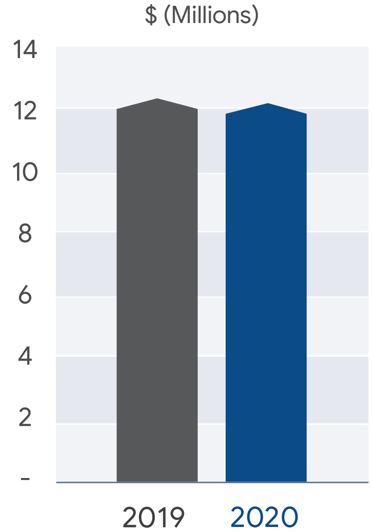
During Q3 the Company entered into an agreement to **purchase two contiguous lots with two buildings totaling 41,054 ft^2 situated on 4.67 acres** in west Edmonton. The total purchase price of $5,360,000 was completed subsequent to the quarter ending with related-party financing and a conventional mortgage. The tenant, Wajax, signed a 10-year lease agreement, making this their third location with Imperial.

During Q3 the Company entered into an agreement to **sell one of its investment properties** for total gross proceeds of $9,350,000. The sale of this multi-tenant building in central Edmonton was completed subsequent to the quarter ending.

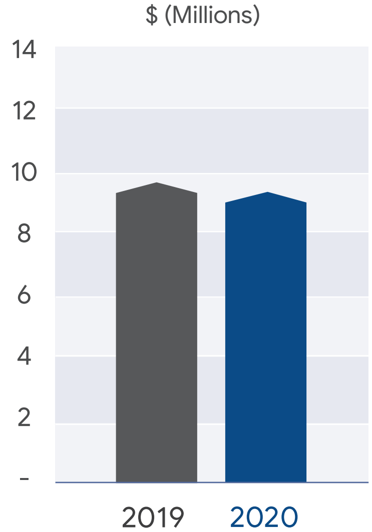
The Company **resumed payment of dividends** which had been suspended since January 2015. Total annual dividends of $.10 per common share and are payable quarterly at $.025 per share. The first quarterly payment was distributed in January 2020 and the second quarterly payment was distributed in April 2020.

PERFORMANCE RESULTS

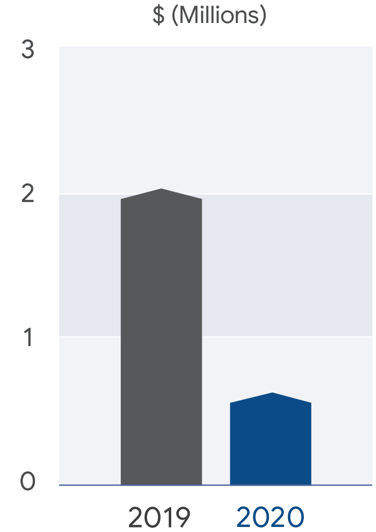
RENTAL REVENUE
$ (Millions)



INCOME FROM OPERATIONS
$ (Millions)



NET INCOME (LOSS)
$ (Millions)



With the addition of several investment property acquisitions and new leases in the last twelve months, the straight-line rental revenue has increased $775,902 year over year. During Q2 2020 revenue was increased $100,000 through a reversal of a provision relating to a loan receivable. (Q3 2019 – the provision reversed was $900,000). Removing the non-cash provision from total revenue means Q3 2020 revenue was $12,321,417 compared to Q3 2019 revenue of $11,545,515.

Total revenue was impacted in Q3 2020 by a severe flood that occurred in Fort McMurray, AB. The tenant's rent was abated while the building and grounds are being restored to allow occupancy. The total revenue abated at Q3 2020 was $200,830. Subsequent to the quarter ending, it is expected that the tenant will take occupancy and resume operations.

Income from operations is lower at Q3 2020 compared to Q3 2019. This is due to the increase in vacancies this current year where the Landlord is absorbing the costs of the utilities and property taxes, as well as the revenue adjustments noted in the above paragraph.

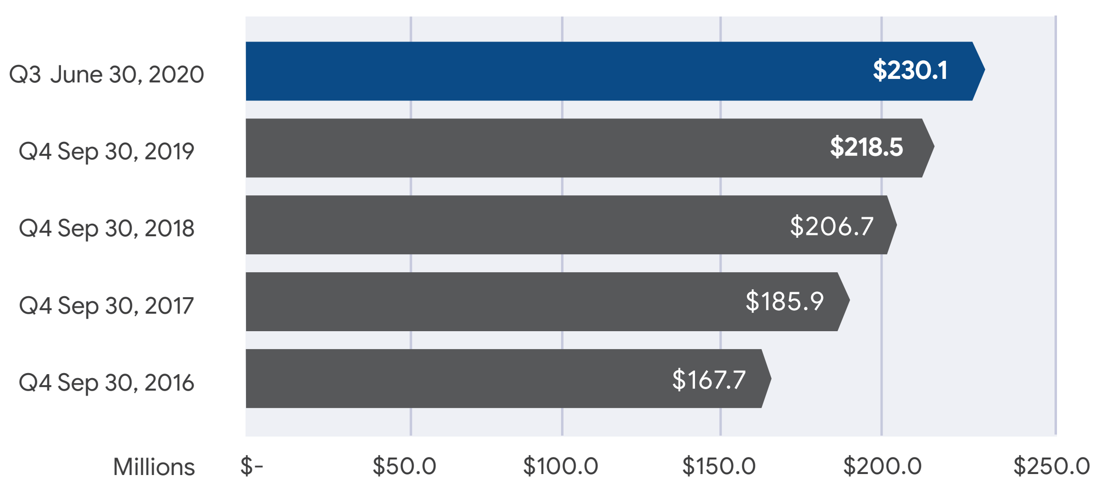
During Q3 2020 the Company applied further write-downs on some of the investment properties where vacancies exist, recording an additional $992,868 of net losses on valuations.

The net income at Q3 2020 reflects year-to-date net valuation losses of $2,856,309 recorded on the investment properties, compared to valuation net losses of $1,635,159 at Q3 2019.

RESULTS OF OPERATIONS AND CASH FLOWS

During Q1 2020, a tenant that leased 4,907 ft^2 in a multi-tenant retail plaza vacated their space prior to their lease expiry. During Q3 2020, a tenant that leased 25,595 ft^2 in a single-tenant building vacated their space upon their lease expiry. A further vacant lease space of 32,762 ft^2 available in a multi-tenant industrial building brings the year-to-date occupancy to 96.2%. The Company is in negotiations to have the 32,762 ft^2 leased in the next quarter.

FAIR MARKET VALUE OF INVESTMENT PROPERTIES



Valuation net gains (or losses) from investment property are the result of market values at each reporting date. They are estimated by Management using the actual annual contracted subsequent year revenue stream, less a vacancy, and structural reserve allowance, applying a capitalization rate to this normalized income, and deriving a fair value. Capitalization rates used to estimate fair market value consider many factors, including but not limited to: location, size of land, site coverage, the strength of tenant, term of the lease, lease rate, age of the building, size of the building, construction of the building and any unique features of the building. Given that not all industrial properties are the same, Management will apply these factors to each property in determining a capitalization rate. If a property has all favorable factors, the valuation will likely be calculated using the low end of the capitalization rate range.

Lower capitalization rates are applied to the Company's Class A buildings that have strong tenants, long term leases and are typically newer construction. Higher capitalization rates apply to the Company's older buildings and take into consideration whether the property is multi-tenanted, the condition of the building, the strength of the tenants, the site coverage, and the location of the property.

At each reporting date, this calculation method is performed on all the investment properties except for the Oliver Crossing property, vacant land, and land under lease. At Q3 2020, Oliver Crossing is valued at the selling price less estimated costs to sell as the property as it was disposed of subsequent to the quarter ending. Construction of new buildings is valued at cost until the earlier of the date that fair value can be reliably determined, or the projects are complete. Land held for development is valued using Management's research of similar vacant lands that have sold recently or are available for sale. Land under lease with tenants is valued at the fair value of similar vacant land in the area.

The Company continues to increase the investment property portfolio each year by acquiring properties with a view towards capital appreciation. Affecting operations for each quarter are the fair valuations of investment properties.

Net valuation gains (losses) per quarter:

2020 Q3	2020 Q2	2020 Q1	2019 Q4	2019 Q3	2019 Q2	2019 Q1	2018 Q4
$(992,868)	$(1,953,004)	$ 89,563	$ 1,103,099	$ (148,530)	$ (33,127)	$(1,453,502)	$ 805,792

When valuing the investment properties to fair value, all other inputs being equal, an increase in property revenue for the ensuing twelve months will have a positive impact on the fair values and a decrease in revenue will have a negative impact. When interest rates are low, investors are eager to expand their portfolios creating a healthy, competitive environment in which to acquire property, which will keep the cap rates very competitive. Management marginally increases the cap rates on some of the properties where the Company believes property values and lease rates have decreased as a result of more products coming on stream from developers eager to lease up vacant buildings. Some properties' cap rates were increased to maintain existing values, despite increased contracted revenue streams which would otherwise drive the value upwards.

INVESTMENT PROPERTY CAP RATES

LOCATION	June 30, 2020 Total GLA sf	June 30, 2020 Range Cap Rates	Rate Change	September 30, 2019 Total GLA sf	September 30, 2019 Range Cap Rates
Edmonton, Alberta	692,932	4.50% - 7.35%	↑	651,797	4.50% - 6.80%
Red Deer, Alberta	43,396	6.35%	↑	43,396	6.33%
Fort Saskatchewan, Alberta	6,000	6.41%	↔	6,000	6.41%
Fort McMurray, Alberta	51,424	6.14% - 6.33%	↔	51,424	6.14% - 6.33%
Leduc, Alberta	41,630	6.50%	↓	41,630	6.85%
Vegreville, Alberta	33,295	8.50%	↔	33,295	8.50%
Nisku, Alberta	37,200	6.50%	-	-	
Hanna, Alberta	28,891	7.00%	↔	28,891	7.00%
	934,768			856,433	
Available for lease, Edmonton, AB	63,249			32,762	
Total GLA square feet	998,017			889,195	

Cap rates continue to be evaluated on a property-by-property basis to ensure values reflect current market conditions.

During the current period, six properties were lowered in value for total net valuation losses of $2,856,309 at Q3 2020. Two buildings have uncertainties surrounding lease renewals, and two buildings have large vacancies that may take further time to lease-up. These losses were offset by gains on other properties in the portfolio.

Events that took place subsequent to Q2 2020 relating to COVID-19, and the significant economic downturn brought about by low oil prices, did not have a direct effect on the properties at Q2 2020 as the Company received all rents due. These events have impacted the operations and the cash flows in Q3 2020 with downward pressure on the rental revenue received as the Company accommodated those tenants that required some rent deferrals.

At Q4 2019 there was an appreciation gain on vacant land that was valued at the market rate for similar land available for sale, and a revaluation gain was recorded on a retail plaza that was valued using the current cap rate for this type of property.

During Q1 2019, the Company lowered the values of two properties, which contributed significantly to the net valuation losses of $1,453,502. One property, from which a tenant occupying 32,762 ft^2 vacated after paying out its lease obligations, represents 34% of the square footage of the building. The Company made significant improvements to this space after the tenant vacated and it is being actively marketed for lease. The decrease in value represents the lost revenue, carrying costs, and leasing costs. A tenant in the second property requested a reduction in its contracted lease rate to the term of its lease. The lower revenue is reflected in a lower valuation of this property.

At Q4 2018, the Company increased the cap rates on several properties to avoid large fair value increases that may not be indicative of the current market value of each such property. The positive valuation during the quarter was the result of the build-to-suit project in Hanna, Alberta. The building was substantially complete at Q4 2018 with a current lease in place, and the tenant took occupancy in Q1 2019. The property was recorded at fair value, less the construction costs to complete at Q4 2018.

Fair value losses will often occur during Q3 each year, being the result of items capitalized as building improvements that are performed in the warmer summer months of Q3. The capitalized building improvements generally exceed any incremental fair value increase, and Management will make a negative adjustment to the property's carrying value to bring it to the fair value at the reporting date. Also, at Q3 each year, property taxes are capitalized to vacant land causing a negative revaluation to bring the values back to estimated market values.

The Company will adjust the cap rates upward on some properties because, if left unadjusted, the increase in contracted revenue for the next twelve months would cause fair value increases that are not likely indicative of current market values.

▸ **Income from operations** is lower in 2020 over 2019 due to entries recorded for accelerated rent. In the current year, an entry for $100,000 increased revenue, and in the prior year accelerated rent increased the revenue reported by $900,000. These entries were due to a reversal of a loan impairment provision made in the prior year.

Revenue generated from acquisitions and new leases in the last twelve months has positively affected the income from operations. A major flood that occurred in Fort McMurray, Alberta, suspended one of the tenant's operations until the water damage to the property could be dealt with. During this Q3 2020, the tenant's rent was abated in the amount of $200,830.

▸ **Property operating expenses** are up this year due to an increase in acquisitions over the last twelve months.

▸ **Finance costs** include interest on financing and amortization of deferred finance fees and are net of interest income. Interest on financing is higher at June 30, 2020, compared to June 30, 2019, due to additional mortgages, increased use of the bank credit facilities, and increased related party financing. The Company utilized its lines of credit and related-party financing to assist with new acquisitions and to temporarily provide cash for operations due to COVID-19 rent deferrals, and the loss of revenue from a major flood in Fort McMurray, Alberta.

The most recent mortgage received in Q2 2020 reflected a decrease in the lending rates due to the significant drop in the prime rates offered by the major banks. A mortgage received subsequent to the quarter was also at a favorable lower rate than the Company has experienced in the past.

- **Amortization of right-of-use asset** refers to the head office lease space for the Company. Effective October 1, 2019, the Company has recorded a right-of-use asset and it will be amortized over the term of the lease on a straight-line basis.

- **Unrealized loss on short-term investments** is the accounting loss on the disposal of all the short-term investments during Q1 2020. In the prior year, the unrealized investment loss is the result of valuing the marketable securities at market prices at the reporting date.

CHANGES IN CASH FLOWS

- **Cash provided by operating activities** was $8,984,542 at Q3 2020 (Q3 2019 – $6,698,591). The Company continues to generate positive cash from operations each quarter to cover day-to-day expenditures and provide reserves for future opportunities. The cash flow from operations this Q3 2020 was impacted by COVID-19 rent deferrals and the flood in Fort McMurray, AB. The months of April, May, and June 2020 the Company agreed to defer revenue from some tenants. The cumulative rent deferred during the three months was $600,715. The impact of the flood caused abated rent of $200,830 at Q3 2020. This Q3 2020 is the most significant period for the impact of rent deferrals. Beginning in Q4 2020 the Company has started to recover some of the deferred rents and regular lease payments have resumed. To assist with the decline in cash flows this quarter, the Company took advantage of deferred payment due dates for annual property taxes that will be paid in Q4 2020.

- **Cash used in investing activities** was $13,925,987 at Q3 2020 (Q3 2019 – $15,488,238) as the Company completed two acquisitions in the current year for a total of $13,928,029. In the prior year, acquisitions totaled $11,482,864 and construction costs associated with the properties under development were $1,865,104.

- **Net cash provided by financing activities** was $4,072,702 at Q3 2020 compared to $6,696,883 at Q3 2019. Mortgage proceeds in Q2 2020 were $10,303,500 (Q3 2019 - $9,400,000). Related party financing net of repayments, is $2,200,000 at Q3 2020 (Q3 2019 - $1,050,000). During the current year, the Company resumed quarterly dividend payments. Total payments made at Q3 2020 are $474,822 (Q3 2019 – Nil).

At Q2 2020, there was a **net decrease in cash** of $868,743 compared to a net decrease in cash at Q3 2019 of $2,092,764.

CHANGES IN FINANCIAL POSITION

- **Investment properties** include the fair value of the properties at the reporting date as valued by Management, including the unamortized balance of straight-line rent receivables, the unamortized balance of deferred leasing costs and unamortized balance of tenant inducements if any. Changes since the fiscal year-end of September 30, 2019, are detailed below.

	Income Producing Properties	Held For Development	Total Investment Properties
Opening balance at September 30, 2019	$ 205,702,397	$ 12,766,493	$ 218,468,890
Additions:			
Property improvements and additions	99,572	-	99,572
Capitalized property taxes and other	-	140,965	140,965
Leasing commissions	112,883	-	112,883
Property acquisitions	13,928,029	-	13,928,029
Amortization of tenant inducements	(20,635)	-	(20,635)
Change in straight-line rental revenue	525,580	-	525,580
Revaluation gains (losses), net	(2,350,883)	(505,426)	(2,856,309)
Transfer to held-for-sale	(8,900,000)	-	(8,900,000)
Amortization of deferred leasing commissions	(271,590)	-	(271,590)
Ending balance at June 30, 2020	**$ 208,825,353**	**$ 12,402,032**	**$ 221,227,385**

Property improvements include structural improvements, new HVAC units, new overhead heaters, parking lot improvements, upgrades to fire alarm panels, and project design fees. Leasing commissions were paid for a new lease on the acquisition in Nisku, Alberta.

- **Right-of-use asset** refers to the head office lease with payments made to a related party described in Note 4 of the consolidated financial statements. The asset was recorded at the present value of the lease payments to the term of the lease. The asset is amortized on a straight-line basis over the term of the lease.

- **Loan receivable** is paid in full at Q3 2020 (Q4 2019 – loan of $728,063 net of a provision of $100,000). The loan related to the early lease termination of a tenant in Fort McMurray, Alberta.

- **Receivables** of $231,124 at Q3 2020, include annual property tax invoices to tenants of $108,186. The balance of $122,938 relates to rent deferrals from the impact of COVID-19. During Q3 2020 one tenant receivable was written off to bad debts for $39,330. This tenant occupies space in a property that was sold subsequent to the quarter ending. All current tenant receivables are estimated to be collected as required under tenant-specific repayment schedules. At September 30, 2019 receivables include tenant occupancy cost reconciliations that were collected subsequent to the year-end.

- **Prepaid and accrued expenses and deposits** have a balance at Q3 2020 of $1,355,695 (Q4 2019 – $661,714) relating to property insurance premiums, security deposits with municipalities, and property taxes at Q3 2020. At Q4 2019 prepaid expenses include property taxes that are amortized to December 31.

- **Mortgages** at Q3 2020 have a balance of $94,478,228 (Q4 2019 – $88,740,115). During the current year, one mortgage was renewed for a further five-year term and one mortgage was renewed for one year. Two new mortgages were received for recent acquisitions which lowered the weighted average rate to 3.31% from 3.35% at Q4 2019. There are currently five mortgages up for renewal in the next twelve months with combined principal balances of $17,988,104, which are shown as a current liability. Netted against mortgages on the consolidated interim statements of financial position is the balance of unamortized fees associated with new or renewed mortgages, totaling $254,539 at Q3 2020 (Q4 2019 – $242,080).

- **Other financing** unsecured at Q3 2020 of $2,200,000 is due to related parties. The loans are unsecured and bear interest at an annual rate of 6%. Other financing was used to assist with the acquisitions in Nisku and Edmonton, Alberta, and also the temporary shortfall due to the COVID-19 rent deferrals.

- **Bank operating facilities** at Q3 2020 have a balance of $26,454,057 with two of the Company's major lenders (Q4 2019 - $26,353,212 with two of the Company's major lenders).

CREDIT FACILITIES

CREDIT FACILITIES	June 30, 2020	September 30, 2019
Bank credit facilities	$ 26,500,000	$ 26,500,000
Amounts drawn on facilities	(26,454,057)	(26,353,212)
Available credit facilities	**$ 45,943**	**$ 146,788**

The Company currently has two credit facilities (each a "Line of Credit" or "LOC") with two of its major lenders.

1. An operating Line of Credit with a limit of $13,500,000 (unchanged from September 30, 2019).

   This LOC is used to assist with property acquisitions and general operations and has a balance at June 30, 2020, of $13,474,247 (September 30, 2019 - $13,372,362). The credit facility bears interest at prime plus 1% per annum (unchanged from September 30, 2019) and is secured by specific revenue-producing properties with combined fair values of $45,918,870 (September 30, 2019, specific revenue-producing properties with combined fair values of $46,341,730). The Company pays a standby fee of .25% per annum (September 30, 2019 – .25% per annum) payable monthly on the undrawn portion of the facility. Specific covenants of this credit facility are that there be a minimum of 90% occupancy of the secured buildings and adherence to a margin formula as outlined below.

- Availability under the facility will be restricted to the lending value assigned to the properties which will be the lesser of: a) the level at which a Debt Service Coverage Ratio of 1.25 can be maintained, less the Prior Debt on the properties (unchanged from September 30, 2019); or b) the level at which a Loan to Value Ratio of 70% can be maintained for the secured properties, over which the Lender has a 1st mortgage and 60% for the secured properties over which the Lender holds a 2nd mortgage, less the prior debt on the properties (unchanged from September 30, 2019). For these secured properties, the loan to value is set at 70%, unchanged from the prior year.

Debt Service Coverage Ratio ("DSCR") is the net operating income, divided by the debt service.

- Debt service = annual principal and interest payments based on a 25-year amortization and an interest rate that is the greater of 5.0% (unchanged from September 30, 2019) or the Government of Canada Benchmark Bond Yields plus 225 basis points.

- Net Operating Income is stabilized operating income from the secured properties adjusted for normal operating expenses, common area maintenance expenses, property taxes, and other expenses that are not recovered from the tenants.

Loan to Value Ratio ("LTV") is the total debt on the secured properties divided by the current market value of the secured properties.

Loan Covenant Requirements:	Min. 90% Occupancy	DSCR 1.25	LTV 70%
June 30, 2020	Yes	2.89	68%
March 31, 2020	Yes	2.89	68%
December 31, 2019	Yes	2.89	69%
September 30, 2019	Yes	2.89	69%

The Company was not in breach of its covenants for any period noted above.

2 An additional operating Line of Credit with a limit of $13,000,000 (unchanged from September 30, 2019).

This credit facility bears interest at prime plus .95% per annum (unchanged from September 30, 2019) and is secured by specific revenue-producing properties with combined fair values at June 30, 2020, of $70,973,903 (September 30, 2019 - $73,601,828).

During Q1 2020, this LOC was amended by a temporary increase allowing a limit of $14,900,000 to facilitate the acquisition of an investment property. When a conventional mortgage was received, the proceeds were used to reduce the LOC back to the original limit of $13,000,000.

There are no specific covenants or margin formulas for this LOC. The balance on the credit facility at June 30, 2020 is $12,979,810 (September 30, 2019 – $12,980,850).

▸ **Lease liability** is the result of the adoption of IFRS 16 "Leases" at October 1, 2019. The Company has recorded a lease liability at the present value of the remaining lease payments for its head office leased space. The lease payments were discounted using the Company's incremental borrowing rate of 4.95%. Previously these payments were expensed as rent. A corresponding entry was made to a right-of-use asset which is amortized on a straight-line basis over the term of the lease.

▸ **Payables and accruals** are $3,156,559 at Q3 2020 (Q4 2019 – $800,176). The balance includes accrued interest on financing, prepaid rents from tenants, and annual property taxes where the municipalities have deferred payment due dates due to the impact from COVID-19.

SUMMARY OF CONSOLIDATED QUARTERLY RESULTS

	2020 Q3	2020 Q2	2020 Q1	2019 Q4	2019 Q3	2019 Q2	2019 Q1	2018 Q4
Revenue	**4,285,825**	4,037,197	3,998,495	4,152,393	**4,273,657**	4,150,537	4,021,321	5,497,881
Total Comprehensive Income (Loss)	**647,839**	(1,636,200)	1,533,743	4,393,990	**1,519,848**	1,393,144	(886,496)	3,395,251
EPS-Basic	**0.07**	(0.17)	0.16	0.46	**0.16**	0.15	(0.09)	0.35
EPS-Diluted	**0.07**	(0.17)	0.16	0.46	**0.16**	0.15	(0.09)	0.35

QUARTERLY CHANGES IN THE REVENUE

▸ The increase in revenue during any quarter will reflect additional revenue from new tenant leases. Revenue is recorded on a straight-line basis over the terms of the leases so there are not typically large swings quarter to quarter. Affecting current year revenue is the reversal of a provision for impairment on a loan receivable of $100,000, the prior year reversal was $900,000. Although the Company accommodated several tenants with a deferral of their rent from the impact of COVID-19, because the revenue is straight-line over the term of the lease, the revenue will be not be affected quarter to quarter unless the tenant stops paying. At Q3 2020 the revenue was negatively impacted by a severe flood in Fort McMurray Alberta that damaged one of the properties. The tenant's rent was abated until the cleanup and repairs allowed them to reoccupy the building and open their business in Q4 2020.

At each Q4, revenue includes the reconciliation of occupancy costs and associated billings to tenants. During Q4 2018 revenue of $1,992,928 is non-recurring revenue generated from the accelerated rent adjustment for early termination of a lease.

Fluctuations in revenue quarter-to-quarter will often be the result of one or more of the following:

- revenue generated from new leases
- amortization of tenant inducements
- increases due to the reconciliation of operating costs to budget at each Q4
- changes in straight-line revenue due to lease renewals and new leases

The Company reports straight-line revenue therefore, typically, quarterly changes in revenue are not material until new tenants begin paying rent.

QUARTERLY CHANGES IN TOTAL COMPREHENSIVE INCOME AND EARNINGS (LOSS) PER SHARE (BASIC AND DILUTED)

▸ The significant fluctuations in total comprehensive income are largely caused by the revaluations of the investment properties.

Net valuation gains (losses) per quarter:

2020 Q3	2020 Q2	2020 Q1	2019 Q4	2019 Q3	2019 Q2	2019 Q1	2018 Q4
$(992,868)	$(1,953,004)	$ 89,563	$ 1,103,099	**$ (148,530)**	$ (33,127)	$(1,453,502)	$ 805,792

Q3 2020 had two additional property write-downs; several acres of vacant land were revalued to comparable land in the immediate area and a building that was vacated at the end of Q2 2020, may not generate the same lease rate as the previous tenant.

At Q2 2020 properties that had large vacancies and two properties where leases are coming up for renewal, were lowered in value due to the uncertainty surrounding tenancies.

Q4 2019 unrealized gains are net of small losses. The largest gains occurred on two properties: 3 acres of vacant land in west Edmonton, where land was revalued to market at Q4 2019 based on similar land values in the immediate area; and a multi-tenant building that is quasi retail and very much in demand in Edmonton, that was revalued based on similar properties available for sale or sold in the immediate area.

Q1 2019 unrealized losses reflect small gains and losses on all the properties where revaluing the properties to market values takes into consideration the amortization of straight-line rents and deferred leasing. Any amounts capitalized to the properties during the quarter will have a downward adjustment to the value, to maintain current market values. During Q1 2019, three properties had larger write-downs due to events that occurred after the year-end. A tenant vacated 32,762 ft^2 or 34% of a multi-tenant building. The lower value on this property reflects the loss in revenue and the costs to re-let the space. During the latter part of Q1 2019, a tenant requested some relief from their lease obligations. Management agreed to reduce their rent to the term of their lease. All other inputs remaining the same, the lower revenue from this lease caused a large decrease in the value of the property.

Q4 2018 had small property-by-property decreases to maintain the values at the current market rates. These small losses were offset by a gain on one property that was under construction during the year in Hanna, Alberta. At Q4 2018, the building was substantially complete with a signed lease in place and the tenant took occupancy in Q1 2019.

While a considerable number of properties had increases in the contracted revenue stream, which increases the value when applying a capitalization (“cap”) rate, the Company has chosen to keep the values the same on some of the properties by adjusting some of the cap rates upward. Most of the values are adjusted slightly upward to offset the amortization of deferred charges, which includes straight-line rent, leasing fees, and tenant inducements if any.

At Q4 each year, budgeted occupancy costs are reconciled with actual costs, and, where possible, those additional costs are charged back to the tenants. This will typically have a positive impact on earnings for the fourth quarter.

Affecting fair values are changes in the contracted revenue to be received in the next twelve months, as well as changes in the balances of straight-line rent, deferred leasing, tenant inducements, capitalized expenditures, and changes to cap rates. These are inputs that contribute to the fair value increases or decreases of the investment properties.

The fluctuations in earnings per share figures are directly related to the operational activities described herein. There have been no significant changes to the outstanding shares in the last eight quarters.

OUTSTANDING SHARE DATA

- The Company is authorized to issue an unlimited number of common shares. Total issued and outstanding shares at Q3 2020 is 9,460,442 (Q4 2019 – 9,496,442). The Company received approval to renew its normal course issuer bid, which now expires on September 2, 2020. During the current period, the Company purchased 41,900 shares for a total cost of $160,982. Of the repurchased shares, 36,000 were canceled with the excess cost of the purchase price over the cost of the shares of $123,984 charged to retained earnings. The remaining 9,200 shares are held in treasury until canceled.

In the prior year, the Company purchased 90,500 shares for a total cost of $361,082. Of those shares, 87,200 were canceled with a charge to retained earnings of $292,419. The remaining 3,300 shares were held in treasury until canceled during the current period.

There are currently no options outstanding.

DIVIDENDS

- The Company issued a press release on January 6, 2020, announcing the declaration of a quarterly dividend of $.025 per share payable on January 31, 2020, to shareholders of record effective January 13, 2020. A second press release on April 8, 2020, announced the declaration of a quarterly dividend of $.0 25 per share payable on April 30, 2020, to shareholders of record effective April 17, 2020. Subsequent to the quarter ending, due to economic uncertainty brought about by COVID-19, the Board of Directors agreed to suspend the quarterly dividend payments for Q3 and Q4 2020. It is anticipated that quarterly dividends will resume in Q1 2021.

Dividend distribution is determined by the Board of Directors after evaluating the earnings of the Company and the overall outlook for the economy. Dividends are declared and paid based on the common shares owned at the record date. Shareholders are cautioned that past issuance of dividends by the Company does not guarantee that future dividends will be issued.

RELATED PARTY TRANSACTIONS

Paid to companies owned or controlled by a director, majority shareholder, and officer

- **Property management and maintenance fees** of $769,524 (Q3 2019 - $734,558) were paid to Sable Realty & Management Ltd. ("Sable"), a company controlled by Sine Chadi, a director and officer of the Company. Fees paid to Sable are pursuant to a contract with Imperial to bill for the management and maintenance of its properties for a fee of 4% of rents collected. Maintenance performed by Sable's property management team is charged at rates of $85 per hour (2019 - $65 per hour) for labour, plus truck charges, equipment use, and parts charges. Sable provides its trucks, tools, and equipment to perform property maintenance. Imperial Equities recovers most of the management and maintenance fees from the tenants under their occupancy costs. Four leases have no management fee recoverable and the remaining leases have a provision for the recovery of 2%-5% of minimum rent or rent which would include minimum rent and operating expense recoveries. The percentage of management fees negotiated and collectible under the leases varies based on the amount of work undertaken by Management, as compared to the tenant, in maintaining the property.

- **Acquisition and leasing fees** in the aggregate of $250,263 (Q3 2019 – $247,369) were paid to North American Realty Corp. ("NARC"), a company controlled by Sine Chadi. In the current period, $137,380 was paid to NARC for the acquisition of the Wajax building in Nisku, Alberta, and the Russell Hendrix building in Edmonton, Alberta. Leasing fees were $112,883 for the negotiated lease in Nisku. Fees and commissions are in line with current industry standards and are comparable or favorable to similar transactions undertaken by the Company with unrelated parties.

- **Leased office space and parking** were paid to Sable in the aggregate amount of $103,090 (Q3 2019 - $75,150). Imperial Equities shares office space with Sable head office.

- **Fees for the Chief Financial Officer** of $160,000 (Q3 2019 – $150,000) were paid to Sable for the services provided by the Company's Chief Financial Officer who is not paid directly by Imperial Equities.

- **Rent collected from** Sable for commercial lease space was $66,311 at Q3 2020 (Q3 2019 – Nil). Sable leases a 7,871 ft^2 building in Edmonton, Alberta from the Company.

- **Rent collected from** Sable Realty Corp., a company controlled by Sine Chadi, who is a director and officer of the Company, was $18,000 at Q3 2020 (Q3 2019 - Nil). Sable Realty Corp. leases commercial space in one of the Company's multi-tenant buildings in Edmonton, Alberta.

- **Charitable donations** were made to the Chadi Family Foundation, a private charitable foundation, of which Sine Chadi is a director. During the current year, the Board of Directors approved a charitable donation of $67,025 of which half was paid at Q3 2020. (Q3 2019 - $67,025).

The above transactions took place at amounts which, in Management's opinion, approximate normal commercial rates and terms and occurred in the normal course of operations. The transactions have been recorded at the exchange amount.

Contracts with Sable and NARC have been in place since 1999 with no changes to the terms. They can be viewed on-line at www.Sedar.com. These contracts and the associated fees and rates are reviewed quarterly by the Company's Board of Directors.

Paid to Directors

Directors' fees paid for attending directors' meetings were $47,500 at Q3 2020 (Q3 2019 - $40,000). Fees per director per meeting are $2,500, unchanged from the prior year. The fees paid are measured at the exchange amount established and agreed to by the related parties. These transactions occurred in the normal course of operations.

Compensation to key Management personnel

The Company's key Management personnel include President Sine Chadi, who is also a director and significant shareholder of the Company. The total salary paid to Mr. Chadi at Q3 2020 was $225,000, unchanged from the prior year. The Company's COO, Patricia Misutka, was paid $105,000 at Q3 2020 (Q3 – 2019 Nil).

Unsecured interim financing from directors and shareholders

In the current year, $1,200,000 was received from a director and a shareholder and remains outstanding at Q3 2020. A shareholder advanced the Company $3,900,000 during the current period, of which $800,000 remains outstanding at Q3 2020. Related party financing bears interest at an annual rate of 6% (2019 – 6%). The total interest at Q3 2020 is $48,789.

In the prior year, a director and shareholder advanced the sum of $200,000 to the Company, which was repaid with interest of $1,184.

Unsecured interim financing from a company owned 100% by a director and major shareholder

In the current year, $200,000 was received and is outstanding from North American Mortgage Corp. The total interest at an annual rate of 6% is $197.

In the prior year, financing from North American Mortgage Corp. totaled $750,000 and was repaid with interest of $5,633 at an annual rate of 6%.

Unsecured interim financing from a company under common control

In the prior year, interim financing of $5,070,000 was owed to a company that is under common control by Sine Chadi. The $5,070,000 was repaid in full during the prior year. Total interest paid was $19,287 calculated at an annual rate of 6%.

LIQUIDITY, CAPITAL RESOURCES AND SOLVENCY

▸ Income from operations or cash flows from operating activities is the primary source of liquidity measures to service debt and fund planned expenditures for maintenance and capital improvements on the investment properties. Net income is not used as a liquidity measure, as it includes non-cash fair value changes on investment properties and fluctuations on mark-to-market short-term investments.

	June 30, 2020	June 30, 2019
Income from operations	$ 9,150,003	$ 9,439,941
Cash provided by operating activities	$ 8,984,542	$ 6,698,591

The Company continues to generate cash from operating activities to meet the requirements of ongoing property maintenance including capital improvements and to meet its debt financing requirements. The Company relies on the existing credit facilities to assist with short-term borrowing needs including funding a portion of property acquisitions. The Company has not breached any debt covenants and maintains a healthy relationship with its current lenders.

The impact of COVID-19 on cash flows was felt during Q3 2020 as the Company provided some rent deferrals to specific tenants. The months of April, May, and June 2020 had cumulative rent deferrals of $600,715. The recovery dates for the deferrals vary by tenant and commence July 2020. Due to COVID-19, $24,741 of rent was abated for two tenants.

During Q3 2020 there was a severe flood in Fort McMurray, Alberta and as a result of the tenant's inability to remain open, $200,830 of rent was abated during this period. It is expected that the tenant will resume operations and full rent will commence in Q4 2020. During this Q3, the lines of credit were drawn to their maximum and the Company relied on related-party financing to bridge the gap between revenue and expenses in the interim. Provided tenants can continue to meet their lease obligations, the cash flow from operations will increase over the next 20 months as the rent deferral agreements begin to be repaid. At this date, the Company cannot predict the further outcome of the pandemic and the effects it may have on the cashflows and financing opportunities.

The cash provided by operating activities was positively affected through the net change in operating working capital where invoices for annual property taxes are accrued until the due dates in the next quarter.

The Company primarily relies on its lenders to finance the majority cost of property acquisitions through conventional mortgage financing. Any further cash shortfalls are covered through related-party financing. The Company has been very successful to date with financing its acquisitions and does not foresee any long-term impediments to obtaining the required financing to continue growth and to satisfy short-term borrowing needs and obligations.

Investment properties that are unencumbered with debt are $17,560,830 at Q3 2020. The ratio of debt to assets is 54%, providing possible leverage opportunities in the future.

At Q3 2020, five mortgages are due in the next twelve months with combined principal balances of $17,988,104 and shown as current liabilities. When mortgages are renewed, the Company may have the option of increasing the debt on a particular property, subject to the lender's approval, to provide increased capital. There is a risk to the Company that mortgages that are up for renewal may not be renewed or may not be renewed at the same rates and therefore the monthly P&I may change.

Subsequent to this quarter, the Company sold an investment property for $9,350,000 and acquired another investment property for $5,360,000. A conventional mortgage of $4,000,000 was received from one of the Company's current lenders, and the cash proceeds from the sale were used to repay a portion of the related-party financing.

The Company has no other contractual commitments to purchase or sell assets, other than as disclosed above, and as disclosed in Note 25 of the consolidated interim financial statements.

CRITICAL ESTIMATES OF THE CURRENT ECONOMIC ENVIRONMENT AND OUTLOOK

- The economic environment in which Imperial operates within could be adversely affected by tenants challenged by unfavorable economic conditions within the economy, most recently the collapse in oil prices, and the effect of the COVID-19 virus.

The economic future is uncertain for every sector of the economy including commercial real estate but the hardest hit has been the retail sector. Fortunately, the Company has little exposure to retail tenants. Over 70% of the Company's tenants are large national and multi-national corporations with reserves to endure a downturn in the economy. While it is anticipated that continuing low oil prices will have an impact on the Alberta economy, the Company's tenants with exposure to the oil sector have thus far weathered the storm.

The Company has entered into rent deferral arrangements with certain tenants whose businesses have been impacted by COVID-19. It is not possible to forecast with certainty the duration and full scope of the impact of COVID-19 and so the Company may experience further issues with rent collection, occupancy rates, and capitalization rates that may affect the valuations of the investment properties. The full extent and duration of COVID-19 remain uncertain at this time.

During Q1 2020, an Edmonton-based tenant occupying a single-tenant building encompassing 50,000 ft^2 asked Management for some relief from its current lease obligations due to cash flow issues. The Company complied and in Q2 2020 this tenant vacated their premises before their lease expiry. There is currently a tenant occupying the space on a month to month basis. Also, during Q1 2020, a retail tenant occupying 4,907 sf2 was unable to meet their lease obligations and vacated the premises. At Q2 2020 a tenant occupying a single-tenant building of 25,595 sf2 vacated at the end of their lease term. This brings the total vacant space to 63,264 ft^2 at Q3 2020. These vacancies were not a result of the oil price collapse or COVID-19 as they occurred before those events.

Management is continuing its efforts to fully lease the remaining vacancies and ongoing negotiations could see 60% of the vacant space filled in the next quarter.

Financing from the Company's lenders is currently at lower rates than in the past few years which may provide an advantage for the Company when renewing mortgages or acquiring new mortgages on acquisitions. To date, Imperial has been very successful with its financing requirements and diligently monitors risk factors when considering strategic plans.

RISKS

Coronavirus risk – ("COVID-19")

The impact of COVID-19 on companies is evolving rapidly and its future effects are uncertain, making it difficult to assess or predict the broad effects on industries and individual tenants. The actual impact will depend on many factors beyond the Company's control and knowledge. Management is responding to evolving events and any further impact will be accounted for when it is known and it is possible to properly measure.

COVID-19 - Impact on the financial condition and results of operations

- The impact of COVID-19 began to be seen in the Q3 2020 financial statements which include a write-down on some of the Company's properties where there may be more uncertainty surrounding leasing vacant space, and more uncertainty whether leases up for renewal in the next twelve months will be renewed. The write-downs have affected the earnings per share on the consolidated statements of income and any rent deferrals offered to tenants have affected the cash flows from operations in Q3 2020.

In light of changing trends and the overall economic outlook, COVID-19 may impact the future operating cash flows, the availability of cash through the current credit facilities, and the availability of related party financing, to assist with short-term needs. Fortunately, the Company has little exposure to retail tenants who have had to suspend operations during this pandemic.

Imperial's long-term financial impact will be determined if some tenants are not able to survive the crisis and subsequently vacate the property. Valuations on properties that are vacant will no doubt be lower and any mortgage renewals will become challenging. There is a possibility that the Company may not be able to renew mortgages as they come due as a result of vacancies. At Q3 2020, the Company is not aware of any other tenants that will need to vacate their premises.

Much of the rent relief offered is in the form of deferrals. Over the next quarter, revenue from tenants that has been deferred will impact the cashflows and affect the Company's liquidity. The majority of the recovery of the deferrals will begin in Q2 2021. To assist with the cashflow shortages, the Company has taken advantage of municipal incentives to defer payment of property taxes which will now be due in Q4 2020. If necessary, the Company will secure additional related-party financing to meet interim requirements.

COVID-19 - Impact on capital and financial resources

▸ The Company's access to capital and funding sources, such as new mortgages, and related party financing has not changed at Q3 2020. One of the Company's revolving credit facilities was altered subsequent to this quarter because a property that was held as collateral was sold in Q4 2020. The changes to the amended facility are minor and described in Note 25 of the consolidated interim financial statements.

At this reporting date, the Company has no known uncertainties as it relates to the ability to service the current debt and other financial obligations. The operating cashflows for Q4 2020 will not be materially impacted by the deferred revenue from tenant leases unless the impact of COVID-19 provides new challenges for our tenants. At this date, there have been no further requests for rent relief.

At Q3 2020, there is no material uncertainty about the Company's ongoing ability to meet the covenants of the credit agreements. If a material liquidity deficiency has been identified, the Company will work with the lender as to a course of action to take, and proposals to remedy any deficiency.

At Q3 2020, the Company does not expect to disclose or incur any material COVID-19-related contingencies.

Portfolio of Tenants and Lease Roll-Over Risk

One of the Company's internal performance drivers is to ensure the quality of the tenant base is strong. Most of the Company's tenants are large and are very likely to manage their operations sustainably during any economic turbulence. The Company does not have any tenant comprising 10% or more of its rental revenue thus limiting potential impacts from a single tenant.

Mix of Tenant Base	Institutional	Multi-National	National	Regional Large	Regional Medium	Local Small	Totals
% of Occupied GLA	8%	39%	33%	8%	2%	10%	100%
% of Annual Rental Revenue	3%	48%	29%	12%	1%	6%	100%

The Company's annual rental revenue is the 12-month revenue stream from contracted rents, also called Minimum Rent or Basic Rent in the Company's leases, and excludes revenues from property taxes and insurance, operating expense recoveries, and month-to-month leases.

Imperial's real estate portfolio is predominately comprised of large single-tenant buildings that are leased to multinational and national tenants.

Most tenants have been with Imperial for many years and the Company conducts due diligence on all prospective tenants. Notwithstanding the size of each tenant, Imperial's risks involve losing tenants due to unforeseen and poor economic conditions.

The risk of vacancy of any leased space is the Company's ability to continue to meet the mortgage obligations on the property, as well as carrying costs including property taxes, utilities, and insurance. If in an extreme case a property became vacant, the carrying costs and mortgage payments if any could be paid for with existing cash flows from operations. At Q3 2020 Imperial's occupancy rate is 96.2% year-to-date.

As with all the Company's past transactions, future opportunities will be evaluated through proper due diligence, assessment of industry conditions and geographical locations, and other external considerations.

▸ **Market values of the investment properties** can decrease if the demand for industrial properties lease space decreases and rental rates are reduced, or capitalization rates increase. Imperial's exposure to the market value of its real estate assets affects mortgages up for renewal. Properties with mortgages that are maturing in the next 12 months may be externally appraised for their current market value if the lender requires. During Q1 and Q2 2020, one mortgage was renewed for a further five-year term, another mortgage renewed for one year, and two new mortgages were received for the new acquisitions.

Factors that influence market values of investment properties are the income generated from the property, demand, vacancy rates, term of the current lease, the strength of the current tenant, age of the building and location. Imperial is not aware of any obstacles at this date that would negatively affect its ability to refinance its buildings as the mortgages come due.

The total fair value of the investment properties at Q3 2020 is $230,127,385 which includes $17,560,830 of properties unencumbered with debt. The mortgages and bank operating facilities against specific properties total $122,932,285 or 54% of the investment properties. Management believes the amount of debt against the properties is low enough to absorb any decline in values and support our ability to refinance.

▶ **Lease rates** will adjust downward if the demand for comparable lease space decreases, which is expected in any economic downturn. As demand for lease space increases, so does the lease rate. Imperial is mindful of these risks. Management believes that any further leases that are up for renewal in the next twelve months will likely be renewed at the same rates, but the Company will be responsive to economic conditions. The current vacancies are taking longer than initially anticipated to lease-up. For the foreseeable future, it is difficult to predict when the Company will achieve its prior occupancy levels of 100%.

▶ **Interest rates** on mortgages that are up for renewal are currently at the lowest the Company has seen for several years. This bodes well for renewals and new mortgages on acquisitions as the Company will save significantly on interest costs while the rates are low. The Company tries to mitigate the risk of rising interest rates by fixing rates for longer terms and by minimizing its exposure to floating-rate financing. All mortgages have fixed rates.

Environmental risk

The Company is subject to various federal, provincial, and municipal laws relating to the environment. To mitigate this risk, each newly acquired property and those currently owned by the Company have undergone a thorough Phase I Environmental Site Assessment (ESA) by a qualified environmental consultant. This ESA then becomes a benchmark used in conjunction with the tenant leases, which include a section outlining environmental liability. The Company then conducts regular inspections of each property to ensure compliance.

Cybersecurity risk

Cybersecurity has been identified as a risk to the Company, promoting regular reviews of security measures to take appropriate steps to reduce this risk. While the Company is aware it cannot protect against all types of attacks and human error, Management has an adequate defense against the most common ones. Policies to protect the Company's data from a breach include the following:

- non-use of networks for sharing data; computer data is in locked offices with strictly limited access;
- strict username and password protection including frequently changing passwords which limits the access to company information;
- only use trusted software to execute on the operating system;
- regular updates of anti-virus software, web browsing and email security software, malware security software and firewalls;
- employee vigilance against suspicious emails and attachments;
- update to new operating systems as they are made available to reduce the risk of unintentional and intentional computer infection;
- automatic software updates to ensure software currency, and reduce the risks associated with out-of-date, vulnerable software; and
- use of physical external hard drives to backup the system daily.

The Company has not experienced any breach of its data to date, and it will continue to regularly use third-party IT consultants to provide advice on hardware and security options.

PLANNED EXPENDITURES

- There are opportunities to purchase other properties currently on the market. The Company continues to look at all opportunities and evaluate the best possible alternatives. Cash needed to fund an acquisition of property will be provided through cash flows from operations, available funds through current bank credit facilities, and securing long-term financing. Related-party financing is available to the Company, generally on a short-term basis. Management tries to avoid related-party financing as the interest rate is higher than current bank credit facilities; however, Management will use this resource if necessary as an interim measure until lower financing is put in place.

CRITICAL ACCOUNTING ESTIMATES AND CHANGES IN ACCOUNTING POLICIES

Adoption of accounting standards

The Company has adopted IFRS 16, "Leases" which introduces a single on-balance sheet recognition and measurement model for lessees, eliminating the distinction between operating and finance leases and requiring the recognition of a right-of-use asset and a lease liability at the commencement of all leases, except for short-term leases and leases of low value assets. The change in the definition of a lease mainly relates to the concept of control. IFRS 16 determines whether a contract contains a lease on the basis of whether the customer has the right to control the use of an identified asset for a period of time in exchange for consideration. The Company has determined its previously classified operating lease falls under the new definition and a right-of-use asset and lease liability have been recognized at the date of adoption, being October 1, 2019. The Company has recorded a lease liability at the present value of the remaining lease payments, discounted at the Company's incremental borrowing rate. A right-of-use asset was measured at an amount equal to the lease liability. The Company has applied the modified retrospective approach and, therefore, the comparative information has not been restated.

In May 2020, the IASB issued an Amendment to IFRS 16, COVID-19-Related Rent Concessions. The amendment permits lessees not to assess whether particular COVID-19-related rent concessions are lease modifications and, instead, account for those rent concessions as if they were not lease modifications. In addition, the amendment to IFRS 16 provides specific disclosure requirements regarding COVID-19-related rent concessions. The amendment is effective for annual reporting periods beginning on or after June 1, 2020, with earlier application permitted including in financial statements not yet authorized for issue at May 28, 2020. The adoption of this amendment had no impact on the consolidated financial statements.

Under IFRS 16, lessor accounting remains largely unchanged, and the distinction between operating and finance leases is retained. The Company has assessed this standard and, consistent with IAS 15, leases with tenants will be accounted for as operating leases in the same manner as they are currently being reported.

In June 2017, the IASB issued IFRIC 23, Uncertainty over income tax treatments ("IFRIC 23"). IFRIC 23 clarifies application of recognition and measurement requirements in IAS 12, Income taxes when there is uncertainty over income tax treatments. IFRIC 23 is effective for annual reporting periods beginning on or after January 1, 2019 with early adoption permitted. IFRIC23 requires the Company to contemplate whether uncertain tax treatments should be considered separately or together as a group, based on which approach provides better predictions of the resolution, and to determine if it is probable that the tax authorities will accept the uncertain tax treatment or, if it is not probable that the uncertain tax treatment will be accepted, measure the uncertainty based on the most likely amount or expected value, depending on which method better predicts the resolution of the uncertainty. On October 1, 2019, the Company adopted this standard with no impact on its consolidated financial statements.

Future accounting standards

IAS 1 *Presentation of Financial Statements* has been revised to incorporate amendments issued by the International Accounting Standards Board (IASB) in January 2020. The amendments clarify the criterion for classifying a liability as non-current relating to the right to defer settlement of the liability for at lease 12 months after the reporting period. The amendments are effective for annual reporting periods beginning on or after January 1, 2022. Earlier application is permitted. The adoption of this standard is not expected to have a material impact on the consolidated financial statements.

Other accounting standards or amendments to existing accounting standards that have been issued and have future effective dates are either not applicable or are not expected to have a significant impact on the Company's consolidated financial statements.

(a) Critical judgments in applying accounting policies

The following are the critical judgments, apart from those involving estimation uncertainty, in applying the Company's accounting policies and that have the most significant effect on the amounts in the consolidated financial statements:

(i) COVID-19

The COVID-19 coronavirus has had a substantial impact on the economy in 2020. The uncertainty surrounding the pandemic has required significant judgement when measuring the investment properties at fair value, which requires assumptions about the market conditions. The long-term impact is unknown and the Company has used judgement when assessing the collectability of future rents.

(ii) Leases

The Company has commercial property leases on its investment property portfolio. The Company has determined, based on an evaluation of the terms and conditions of the arrangements, that it retains all the significant risks and rewards of ownership of these properties and so accounts for the contracts with tenants as operating leases. In applying this policy, the Company makes judgments for the point in time at which revenue recognition under the lease commences.

The Company applies judgement in assessing whether an arrangement is, or contains, a lease in which the Company is a lessee, and in determining the lease term by considering the probability of an option being exercised to extend the term. Judgment was applied in determining the incremental borrowing rate and discount rate applied to the lease liability and right-of-use asset.

(iii) Investment property

The Company's accounting policies relating to investment property are described in Note 2 (b) of the consolidated interim financial statements. In applying this policy, judgment is applied in determining whether certain costs are additions to the carrying amount of the property to be capitalized and, for properties under development, identifying the point at which practical completion of the property occurs, and the directly attributable borrowing costs are included in the carrying value of the development property. Capitalization of expenses ceases to occur when the investment property is available for use. This judgment is applied when the property is substantially complete and is typically concurrent with occupancy. Judgment is also applied in determining the extent and frequency of independent appraisals.

In the normal course of operations, the Company acquires investment properties. At the time of the acquisition, the Company considers whether the acquisition represents the acquisition of a business or a group of assets and liabilities. All acquisitions of investment properties acquired to date by the Company have been determined to be asset acquisitions.

(iv) Income tax

The Company follows the asset/liability method for calculating deferred income taxes. Tax interpretations, regulations and legislation in the various jurisdictions in which the Company operates are subject to change. As such, income taxes are subject to measurement uncertainty. Deferred income tax assets are assessed by Management at the end of the reporting period to determine the likelihood that they will be realized from future taxable earnings. Assessing the recoverability of deferred income tax assets requires the Company to make significant estimates related to the expectations of future cash flows from operations and the application of existing tax laws in each jurisdiction.

(b) Critical accounting estimates and assumptions

The Company makes estimates and assumptions that affect carrying amounts of assets and liabilities, disclosure of contingent assets and liabilities and the reported amount of earnings for the period. Actual results could differ from estimates. The estimates and assumptions that are critical to the determination of the amounts reported in the consolidated financial statements relate to the following:

Investment properties

The choice of the valuation method for fair valuing and the critical estimates and assumptions underlying the valuation of investment properties and investment properties under construction are set out in Note 3 in the consolidated financial statements.

Significant estimates used in determining the fair value of the investment properties include capitalization rates and normalized net operating income (which is influenced by the inflation rate, interest rates, vacancy rates, structural reserves, and standard costs) of the property, using property-specific capitalization rates.

Investment property under construction is also valued at fair value, unless such value cannot be reliably determined. In the exceptional case when a fair value cannot be reliably determined, such property is recorded at cost. The fair value of investment property under construction is determined using either the discounted cash flow method or the residual method.

The determination of the fair value of investment property requires the use of estimates such as future cash flows from assets and capitalization rates applicable to those assets. In addition, development risks (such as construction and leasing risks) are also taken into consideration when determining the fair value of investment property under construction. These estimates are based on local market conditions existing at the reporting date. In arriving at estimates of market values, Management used their market knowledge and professional judgment and did not rely solely on historical transaction comparables. In estimating the fair values of investment property in these circumstances, there is more uncertainty than which exists in a more active market. The critical estimates and assumptions underlying the valuation of investment properties and developments are set out in Note 3.

Income taxes

Uncertainties exist with respect to the interpretation of complex tax regulations and the amount and timing of future taxable income. Differences arising between the actual results and the assumptions made, or future changes to such assumptions, could necessitate future adjustments to taxable income and expense already recorded.

MEASURES NOT IN ACCORDANCE WITH INTERNATIONAL FINANCIAL REPORTING STANDARDS

▸ Throughout the MD&A, Management will use measures that will include debt and unencumbered investment properties. These measures do not have any standardized meaning prescribed by IFRS and may not be comparable to similar calculations presented by other issuers. Different issuers may use the same term(s) to refer to different calculations or may vary the definitions of a particular term from one period to another period. Securities regulators require that companies caution readers that earnings and other measures adjusted to a basis other than IFRS do not have standardized meanings and are unlikely to be comparable to similar measures used by other companies.

DISCLOSURE CONTROLS AND PROCEDURES

Risks Associated with Disclosure Controls and Procedures & Internal Control over Financial Reporting

Imperial Equities' major weakness in internal controls and procedures has always been the lack of segregation of duties in the accounting department. The potential impact of a material weakness in internal controls on the financial statements would be the possibility of a material misstatement going undetected. Management is responsible for the existence and effectiveness of systems, controls, and procedures to ensure that information used internally by Management and disclosed externally is reliable and timely. Management has initiated measures to mitigate such material weakness with the addition of new staff to segregate duties.

Imperial Equities is a Venture Issuer and is not required to certify the design and evaluation of the disclosure controls and procedures and internal control over financial reporting, and has not completed such an evaluation. There are inherent limitations on the ability of the certifying officers to design and implement on a cost-effective basis DC&P and ICFR for Imperial, and therefore there may be additional risks to the quality, reliability, transparency, and timeliness of interim and annual filings and other reports provided under securities legislation.

The CFO is employed by Sable and, in addition to performing the accounting and reporting functions of the Company, the CFO also provides accounting functions to numerous other private companies owned and operated by the CEO. There is the potential for conflict of interest regarding related-party transactions. All related-party transactions are disclosed each quarter and the Audit Committee is provided with comparable figures for fees charged by other companies.

All proposed acquisitions are discussed at the Audit Committee stage. Once all internal conditions are met, an independent appraisal is ordered. Upon the successful closing of the transaction, acquisition fees charged by the asset manager, a related party, are disclosed to the Audit Committee. The Audit Committee provides oversight of financial statements and the MD&A released to the public on a quarterly basis.

The Company cannot guarantee that controls and procedures in place will prevent all errors or misstatements.

OFF-BALANCE SHEET ARRANGEMENTS

The Company has no off-balance sheet arrangements to report.

FINANCIAL STATEMENTS

For the Third Quarter
ending June 30, 2020

IMPERIAL EQUITIES INC.
CONSOLIDATED INTERIM STATEMENTS OF FINANCIAL POSITION

	Notes	(unaudited) June 30, 2020	(audited) September 30, 2019
Assets			
Investment properties	3	221,227,385	218,468,890
Right-of-use asset	4	850,230	-
Total non-current assets		**222,077,615**	**218,468,890**
Investment property held-for-sale	3,25	8,900,000	-
Loan receivable	5	-	728,063
Receivables	7	231,124	279,846
Prepaid and accrued expenses and deposits	8	1,355,696	661,714
Short term investments	6	-	276,000
Cash and cash equivalents		166,579	1,035,322
Total current assets		**10,653,399**	**2,980,945**
Total Assets		**232,731,014**	**221,449,835**
Liabilities			
Mortgages	9	71,080,507	72,647,419
Lease liability	11	712,398	-
Security deposits		537,108	558,030
Deferred taxes	14 (b)	13,524,307	12,901,426
Total non-current liabilities		**85,854,320**	**86,106,875**
Current portion of mortgages	9	23,143,183	15,850,616
Current portion of lease liability		183,015	-
Other financing	24 (b)	2,200,000	-
Bank operating facilities	10	26,454,057	26,353,212
Payables and accruals	12	3,156,559	800,176
Income taxes payable		348,653	857,306
Total current liabilities		**55,485,467**	**43,861,310**
Total Liabilities		**141,339,787**	**129,968,185**
Equity			
Issued share capital	17 (a)	5,925,098	5,962,095
Retained earnings		85,466,129	85,519,555
Total Equity		**91,391,227**	**91,481,650**
Total Equity and Liabilities		**232,731,014**	**221,449,835**

Guarantees, contingencies, and commitments (Note 21)
Post-reporting date events (Note 25)

See accompanying notes to the consolidated interim financial statements.

IMPERIAL EQUITIES INC.
UNAUDITED CONSOLIDATED INTERIM STATEMENTS OF COMPREHENSIVE INCOME
Three and nine months ending June 30,

	Notes	Current Quarter 2020	Prior Year Quarter 2019	9 Months June 2020	9 Months June 2019
Rental revenue	16,20	4,285,825	4,273,657	12,321,517	12,445,515
Property operating expenses	16	(1,078,012)	(996,190)	(3,171,514)	(3,005,574)
Income from operations		3,207,813	3,277,467	9,150,003	9,439,941
Finance costs	13	(1,054,395)	(895,941)	(3,263,447)	(2,963,437)
Administration expenses		(347,795)	(361,723)	(1,111,716)	(1,034,155)
Amortization of deferred leasing		(97,151)	(72,231)	(271,590)	(210,872)
Amortization of right-of-use asset		(37,510)	-	(112,530)	-
Unrealized loss on short term investments	6	-	6,000	(17,494)	(133,500)
Valuation net losses from investment property	3	(992,868)	(148,530)	(2,856,309)	(1,635,159)
Income before income tax		678,095	1,805,042	1,516,917	3,462,818
Income tax expense	14(a)	(30,256)	(285,194)	(971,535)	(1,436,322)
Net income and total comprehensive income for the period		647,839	1,519,848	545,382	2,026,496
Earnings per share, basic and diluted	18	0.07	0.16	0.06	0.21

See accompanying notes to the consolidated interim financial statements.

IMPERIAL EQUITIES INC.
UNAUDITED CONSOLIDATED INTERIM STATEMENTS OF CHANGES IN EQUITY
Nine months ending June 30,

	Number of shares	Capital stock	Contributed surplus	Retained earnings	Total
October 1, 2019	9,496,442	$ 5,975,822	$ -	$ 85,519,555	$ 91,495,377
Shares repurchased, held in treasury	-	(28,044)	-	-	(28,044)
Share repurchased and canceled	(36,000)	(22,680)	-	(123,984)	(146,664)
Dividends paid	-	-	-	(474,822)	(474,822)
Net earnings	-	-	-	545,382	545,382
Balance June 30, 2020	9,460,442	$ 5,925,098	$ -	$ 85,466,129	$ 91,391,227

	Number of shares	Capital stock	Contributed surplus	Retained earnings	Total
October 1, 2018	9,583,642	$ 6,030,758	$ 593,750	$ 78,797,739	$ 85,422,247
Shares repurchased during the period	-	(171,936)	-	-	(171,936)
Net income	-	-	-	2,026,496	2,026,496
Balance June 30, 2019	9,583,642	$ 5,858,822	$593,750	$ 80,824,235	$ 87,276,807

See accompanying notes to the consolidated interim financial statements.

IMPERIAL EQUITIES INC.
UNAUDITED CONSOLIDATED INTERIM STATEMENTS OF CASH FLOWS
Three and nine months ending June 30,

	Notes	Current Quarter 2020	Prior Year Quarter 2019	9 Months June 30 2020	9 Months June 30 2019
Operating activities					
Net income from operations		647,843	1,519,848	545,382	2,026,496
Finance costs		1,054,393	895,941	3,263,447	2,963,437
Items not affecting cash:					
Non-cash accelerated rent		-	(300,000)	(100,000)	(900,000)
Amortization of right-of-use asset		37,510	-	112,530	-
Amortization of tenant inducements		6,878	-	20,635	-
Amortization of deferred leasing commissions		97,151	72,231	271,590	210,872
Fair value changes on investment properties		992,868	148,530	2,856,309	1,635,159
Loss on short term investments		-	(6,000)	17,494	133,500
Straight-line rental revenue		(592,324)	(2,894)	(525,580)	72,953
Deferred income taxes		(30,163)	43,596	622,884	785,937
Leasing commissions		-	(23,277)	(112,883)	(220,020)
Net change in operating working capital	15	628,997	(1,621,180)	2,012,734	(9,743)
Cash provided by operating activities		2,843,153	726,795	8,984,542	6,698,591
Investing activities					
Purchase of investment properties		(52,490)	(2,595,044)	(13,928,029)	(11,482,864)
Property under development		-	(253,568)	-	(1,865,104)
Improvements and additions to investment properties		(146,531)	(58,509)	(240,534)	(445,909)
Proceeds from sale of short-term investments		-	-	258,486	-
Net change in investing working capital	15	(74,214)	100,000	(15,910)	(1,694,361)
Cash used in investing activities		(273,235)	(2,807,121)	(13,925,987)	(15,488,238)
Financing activities					
Proceeds from new mortgages		-	-	10,303,500	9,400,000
Repayment of mortgages on maturity		-	-	-	-
Repayment of mortgages through principal instalments		(1,602,410)	(1,458,985)	(4,565,387)	(4,238,166)
Restricted cash held in guaranteed investment certificates		-	(300,000)	-	(900,000)
Amortization of deferred finance fees		9,206	20,236	69,186	65,252
Fees associated with new or renewed mortgages		(11,851)	(42,875)	(81,645)	(89,186)
Advances from other financing		500,000	1,050,000	5,300,000	1,800,000
Repayment of other financing		(400,000)	-	(3,100,000)	(750,000)
Principal repayments on lease liability		(34,091)	-	(67,348)	-
Finance costs		(1,054,393)	(895,941)	(3,263,447)	(2,963,437)
Dividends paid		(237,411)	-	(474,822)	-
Purchase of common shares for cancellation		(28,065)	741	(160,982)	(171,936)
Net advances on bank operating facilities		61,657	3,223,752	100,845	4,488,333
Net change in financing working capital	15	35,877	(112,177)	12,802	56,023
Cash (used) provided by financing activities		(2,761,481)	1,484,751	4,072,702	6,696,883
		-	-	-	-
Decrease in cash and cash equivalents		(191,563)	(595,575)	(868,743)	(2,092,764)
Cash and cash equivalents, beginning of period		358,142	846,331	1,035,322	2,343,520
Cash and cash equivalents, end of period		166,579	250,756	166,579	250,756

See accompanying notes to the consolidated interim financial statements.

1. Description of the Company

Imperial Equities Inc. ("the Company") was incorporated in Edmonton, Alberta, Canada. The registered and operating office of the Company is 2151, 10060 Jasper Avenue, Edmonton, Alberta T5J 3R8. The Company's operations consist of the acquisition, development, and redevelopment of commercial and industrial properties primarily in Edmonton and throughout Alberta. All the operations of Imperial Equities Inc. are conducted in Canadian funds. The Company's common shares trade on the TSX Venture Exchange (TSXV) under the symbol "IEI". These consolidated interim financial statements include the Company and its wholly-owned subsidiaries, Imperial Equities Properties Ltd. ("IEPL"), Imperial One Limited, Imperial Two Limited, Imperial Three Limited, Imperial Four Limited, Imperial Five Limited, Imperial Six Limited, Imperial Seven Limited, and Imperial Eight Limited.

2. Significant accounting policies

(a) Statement of compliance, the basis of presentation and consolidation

The consolidated interim financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board.

These consolidated interim financial statements have been prepared on a historical cost basis, except for investment properties and certain financial instruments that have been measured at fair value. These consolidated interim financial statements are prepared on a going concern basis and are presented in Canadian dollars, which is the Company's functional currency.

These consolidated interim financial statements have been prepared using the same accounting policies and methods of computation in all material respects as the most recent annual financial statements except for the impact of the adoption of accounting standards described in Note 2 (r). These statements have not been reviewed by the Company's auditors and should be read in conjunction with the Company's 2019 annual consolidated financial statements. The preparation of interim financial statements in conformity with IAS34 requires that management make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the interim financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from these estimates.

The consolidated interim financial statements include the accounts of the Company and its wholly-owned subsidiaries, which are the entities over which the Company has control. The Company controls the entity when the Company is exposed to or has rights to variable returns from its involvement with the entity and can affect those returns. All significant intercompany balances and transactions have been eliminated.

(b) Investment properties

Investment properties are comprised of acquired commercial properties, developed commercial properties, and properties under development or re-development, held to earn rental income or for capital appreciation or both.

Investment properties

Investment properties are measured initially at cost including transaction costs. Transaction costs include various professional fees, initial leasing commissions, and other costs to bring the property to the condition necessary for it to be capable of operating. The carrying amount also includes the cost of replacing part of an existing investment property at the time that cost is incurred if the recognition criteria are met. After initial recognition, investment properties are stated at fair value. Related fair value gains and losses arising from changes in the fair values are recorded in the consolidated statements of comprehensive income in the period in which they arise.

The carrying value of investment properties also includes straight-line rent receivable, tenant incentives, and leasing commissions.

Tenant incentives are inducements given to prospective tenants to move into the properties or to existing tenants to extend the lease term. The net book value of tenant incentives is included in the carrying value of the investment properties and are deducted from rental revenue on a straight-line basis over the term of the tenant's lease.

Investment properties are derecognized when it has been disposed of or permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gains or losses on the retirement or disposal of investment property are recognized in the consolidated statements of comprehensive income in the period of retirement or disposal. Gains or losses on the disposal of investment properties are determined as the difference between net disposal proceeds and the carrying value of the asset in the previous reporting period financial statements.

Transfers are made from investment properties when, and only when, there is a change in use, evidenced by commencement of re-development or development with a view to sale. Investment properties are reclassified to "Investment properties held for sale" when the criteria set out in IFRS 5 "Non-Current Asset Held for Sale and Discontinued Operations" are met (Note 2(e)). If the investment property is not sold and the criteria are no longer met, the investment property is no longer classified as "Investment properties held for sale."

Vacant land owned by the Company is held for capital appreciation or future development and treated as investment property.

Investment properties under development

The cost of properties under development includes direct development costs, realty taxes, and borrowing costs directly attributable to the development. Investment properties under development are measured at fair value at each reporting date and any gains or losses are recognized in the consolidated statements of comprehensive income. If the fair value of investment properties under development is not reliably determinable, but the Company expects the fair value of the properties to be reliably determinable when construction is complete, it measures those investment properties under development at cost until either the fair value becomes reliably determinable, or construction is completed (whichever is earlier).

Borrowing costs related to properties under development

Borrowing costs associated with direct expenditures on properties under development are capitalized. Where borrowings are associated with specific developments, the amount capitalized is the gross cost incurred on those borrowings less any investment income arising on their temporary investment. Borrowing costs are capitalized from the commencement of the development until substantially all the activities necessary to prepare the qualifying asset for its intended use or sale, are complete. Other borrowing costs are expensed in the period in which they are incurred and reported in finance costs along with amortization of deferred finance fees, and net of interest income.

(c) Business combinations

In accordance with IFRS 3 – Business Combinations ("IFRS 3"), the acquisition of an asset or group of assets is recorded as a business combination if the assets acquired and the liabilities assumed constitute a business. A business is defined as an integrated set of activities and assets that is capable of being conducted and managed for the purpose of providing goods or services to customers, generating investment income (such as dividends or interest), or generating other income from ordinary activities. Building and other asset acquisitions, which meet the above definition of a business, are recorded as business combinations and the acquisition method of accounting for these transactions is applied. Building and other asset acquisitions which do not meet the above definition of a business are recorded as an asset addition. There are no acquisitions that meet the definition of a business in the current or comparative year.

(d) Impairment of assets
At the end of each reporting period, assets, other than those identified in the standards as not being applicable to IAS 36 – Impairment of Assets such as investment properties recorded at fair value, are assessed for any indication of impairment. Should any indication of impairment exist, the recoverable amount of the asset is estimated to determine the extent of the impairment loss (if any). For impairment assessment purposes, assets are grouped at the lowest levels for which there are largely independent cash inflows (cash-generating units). As a result, some assets are tested individually for impairment and some are tested at the cash-generating unit level. Where a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash-generating units, or otherwise, they are allocated to the smallest group of cash-generating units for which a reasonable and consistent allocation basis can be identified.

Recoverable amount is defined as the higher of an asset's "fair value less costs of disposal" and its "value-in-use". In assessing value-in-use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimate of future cash flows have not been adjusted.

Where the carrying amount of an asset exceeds the recoverable amount determined, an impairment loss is recognized in the consolidated statements of comprehensive income. Should this impairment loss be determined to have reversed in a future period, a reversal of the impairment loss is recorded in the consolidated statements of comprehensive income. However, the reversal of an impairment loss will not increase the carrying amount that would have been determined had no impairment loss been recognized.

(e) Investment property held for sale
Investment property is categorized as held for sale where the property is available for sale in its present condition and the sale is highly probable. For this purpose, a sale is highly probable: (a) if management is committed to a plan to achieve the sale, (b) there is an active program to find a buyer, (c) the property is being actively marketed at a reasonable price, (d) the sale is anticipated to be completed within one year from the date of classification, and (e) it is unlikely there will be changes to the plan. Where a property is acquired with a view to resale, it is classified as held for sale if the disposal is expected to take place within one year of the acquisition and it is highly likely that the other conditions referred to above will be met within a brief period following the acquisition. Retrospective application is not required; therefore, comparative figures will not be adjusted to reflect property held for sale. On reclassification to or from investment property held for sale, investment property that is measured at fair value continues to be so measured.

(f) Leases
The determination of whether an arrangement is, or contains, a lease is whether the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

Finance leases, which transfer to the Company substantially all the risks and benefits incidental to ownership of the leased item, are capitalized at the inception of the lease at the fair value of the leased item or, if lower, at the present value of the minimum lease payments. Lease payments are apportioned between the finance charges and the reduction of the lease liability to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are charged to the consolidated interim statements of comprehensive income as they arise.

The Company has assessed all leases in which it is the lessor to be operating leases.

Company as lessee
The Company assesses whether a contract is, or contains, a lease at the inception of the contract. The Company recognizes a right-of-use asset and a corresponding lease liability for all lease arrangements in which it is the lessee, except for short-term leases (defined as leases with a lease term of 12 months or less) and leases of low-value assets. For these leases, the Company recognizes the lease payments as an operating expense on a straight-line basis over the term of the lease unless another systematic basis is more representative of the time pattern in which economic benefits from the leased assets are consumed. The lease liability is initially measured at the present value of the

lease payments that are not paid at the commencement date, discounted by using the rate implicit in the lease. If this rate cannot be readily determined, the Company uses its incremental borrowing rate. The incremental borrowing rate is defined as the rate of interest that the lessee would have to pay to borrow over a similar term and with a similar security, the funds necessary to obtain an asset of a similar value to the right-of-use asset in a similar economic environment. Lease payments included in the measure of the lease liability comprise fixed payments (including in-substance fixed payments), less any lease incentives; variable lease payments that depend on an index or rate, initially measured using the index or rate at the commencement date; the amount expected to be payable by the lessee under residual value guarantees; the exercise price of purchase options, if the lessee is reasonably certain to exercise the options; and payments of penalties for terminating the lease, if the lease term reflects the exercise of an option to terminate the lease. The lease liability is subsequently measured by increasing the carrying amount to reflect interest on the lease liability (using the effective interest method) and by reducing the carrying amount to reflect the lease payments made.

The Company remeasures the lease liability (and makes a corresponding adjustment to the related right-of-use asset) whenever: the lease term has changed or there is a change in the assessment of exercise of a purchase option, in which case the lease liability is remeasured by discounting the revised lease payments using a revised discount rate; the lease payments change due to changes in an index or rate or a change in expected payment under a guaranteed residual value, in which cases the lease liability is remeasured by discounting the revised lease payments using the initial discount rate; or a lease contract is modified and the lease modification is not accounted for as a separate lease, in which case the lease liability is remeasured by discounting the revised lease payments using a revised discount rate. The right-of-use assets comprise the initial measurement of the corresponding lease liability, lease payments made at or before the commencement day, and any initial direct costs. They are subsequently measured either at fair value (in the case of right-of-use assets which are considered part of investment properties) or at cost less accumulated depreciation and impairment losses (for right-of-use assets which are considered property, plant, and equipment). Right-of-use assets are depreciated over the shorter period of the lease term and the useful life of the underlying asset. The depreciation starts at the commencement date of the lease.

The Company applied IAS 36 to determine whether a right-of-use asset is impaired. Variable rents that do not depend on an index or rate are not included in the measurement of the lease liability and the right-of-use asset. The related payments are recognized as an expense in the period in which the event or condition that triggers those payments and are included in operating expenses in the consolidated interim statements of comprehensive income. As a practical expedient, IFRS 16 permits a lessee not to separate non-lease components, and instead account for any lease and associated non-lease components as a single arrangement. The Company has used this practical expedient on its contract for office space which contains both lease and non-lease components.

(g) Segment reporting

Operating segments are defined as components of the Company for which separate financial information is available and is evaluated by the chief operating decision-maker in allocating resources and assessing performance. The CODM is the President and Chief Executive Officer who has determined there are two reportable segments beginning in the current fiscal year, an agricultural division and an industrial/retail division. All the Company's operations are solely in Canada and are under one business, commercial real estate. The CODM and the board of directors will evaluate the performance of the segments based on income from operations and have set a predetermined level of resources to be allocated to the growth of the agricultural division.

(h) Income tax

Income tax expense is comprised of current and deferred taxes. Current and deferred tax is recognized in net income except to the extent that it relates to a business combination, or items recognized directly in equity or other comprehensive income.

Current income taxes for the current period, including any adjustments to tax payable in respect of previous years, are recognized and measured at the amount expected to be recovered from or payable to the taxation authorities based on the tax rates that are enacted or substantively enacted by the end of the reporting period.

Deferred income tax assets and liabilities are recognized for temporary differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases using the tax rates that are expected to apply in the period in which the deferred tax asset or liability is expected to settle, based on the laws that have been enacted or substantively enacted by the reporting date. Such deferred tax assets and liabilities are not recognized if the temporary difference arises from goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable income nor the accounting income. Deferred tax assets are generally recognized for all deductible temporary differences to the extent that it is probable that taxable income will be available against which they can be utilized. Deferred tax assets are reviewed at each reporting date and reduced accordingly to the extent that it is no longer probable that they can be utilized.

(i) Provisions

Provisions are recognized when the Company has a present legal or constructive obligation because of past events, it is probable that an outflow of resources will be required to settle the obligation and the amount can be reliably estimated. Provisions are not recognized for future operating losses. Provisions are measured at the present value of the best estimate of the consideration required to settle the obligation using a discount rate that reflects current market assessments of the time value of money and the risks specific to the obligation. Provisions are re-measured at each balance sheet date using the current discount rate. The increase in the provision due to the passage of time is recognized as interest expense.

(j) Revenue recognition

Contracted rental revenue is recognized and measured in accordance with IAS 17 *Leases*. Revenue commences when a tenant has a right to occupy the leased asset. Base rents or minimum rents in lease contracts are recognized on a straight-line basis over the term of the lease; a straight-line rent receivable, which is included in the carrying amount of investment property, is recorded for the difference between the rental revenue recorded and the contractual amount received. The Company has retained substantially all the risks and benefits of ownership of its investment properties and therefore accounts for leases with its tenants as operating leases.

Rental revenue includes recoveries of property taxes, insurance, and operating expenses. Operating expense recoveries from tenants are providing a service to the tenant and therefore are non-lease components. IFRS 15 *Revenue from Contracts with Customers* requires revenue recognized from non-lease components to be disclosed separately from other sources of revenue. Operating expense recoveries are recognized over time for services rendered in the period they are earned. The recoveries are included gross of the related costs in revenue, as management considers that the Company acts as principal in this respect. Some of the Company's leases allow the tenant to pay property taxes directly to the municipality. When the tenant chooses this option, the Company does not recognize any revenue recovery or expense related to those property taxes. Rental revenue also includes accelerated rent adjustments that occur when the Company agrees to allow a tenant to terminate their lease in advance of the contractual lease term. The proceeds of the negotiated rent adjustment are recognized in income when it is receivable, and there is no ongoing contractual obligation.

Incentives for lessees to enter into lease agreements are spread evenly over the lease term, even if the payment is not made on such basis. The lease term is the non-cancellable period of the lease.

When management determines the collectability of revenue under a lease is not reasonably assured, revenue is no longer recorded.

A property is regarded as sold when the significant risks and returns have been transferred to the buyer, which is normally on an unconditional exchange of contracts. For conditional exchanges, sales are recognized only when all the significant conditions are satisfied.

(k) Fair value measurements

The Company measures certain non-financial assets such as investment property, at fair value at the end of each reporting period. Fair values of financial instruments measured at amortized cost are disclosed in the notes to the consolidated financial statements.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability
  or
- In the absence of a principal market, in the most advantageous market for the asset or liability.

The Company must be able to access the principal or the most advantageous market at the measurement date. The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability if market participants act in their economic best interest. A fair value measurement of a non-financial asset considers a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Company uses valuation techniques that are appropriate in the circumstances and for which enough data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs significant to the fair value measurement as a whole:

- Level 1 - Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

For assets and liabilities that are recognized in the consolidated financial statements on a recurring basis, the Company determines whether transfers have occurred between levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

(l) Financial instruments

Financial assets are recognized when the Company becomes a party to the contractual provisions of the financial instruments. Financial assets are derecognized when the contractual rights to the cash flow from the financial asset expire or when the financial asset and all substantial risks and rewards are transferred. For financial assets, the Company applies the general approach to recognize impairment losses which require losses to be recognized from possible defaults in the next twelve months. Short term investments are initially recognized at fair value and subsequently measured at fair value through profit and loss.

Financial liabilities are recognized when the Company becomes a party to the contractual provisions of the financial instruments and they are derecognized when they are extinguished, discharged, canceled, or expire.

Classification and measurement

Financial assets are classified and measured based on three categories: amortized cost, fair value through other comprehensive income (FVOCI), and fair value through profit and loss (FVTPL). Financial liabilities are classified and measured in two categories: amortized cost or FVTPL.

The following summarizes the Company's classification and measurement of financial assets and liabilities:

	Classification and Measurement
Financial Assets	
Cash and cash equivalents	Amortized cost
Short term investments	FVTPL
Receivables and loans receivable	Amortized cost
Financial Liabilities	
Bank operating facilities	Amortized cost
Payables and accruals	Amortized cost
Lease liability	Amortized cost
Other financing	Amortized cost
Mortgages	Amortized cost
Security deposits	Amortized cost

The Company does not have any derivatives embedded in financial or non-financial contracts.

(m) Cash and cash equivalents

Cash and cash equivalents include cash and short-term investments with original maturities of three months or less.

(n) Stock-based compensation

The Company has established a stock option plan for its directors, management, and key employees as described in Note 19. The Company uses the fair value method of accounting for stock options. The fair value of the option grants is calculated on the grant date for employees using the Black-Scholes Option Pricing Model and recognized as compensation expense over the vesting period of those granted options, adjusted for estimated forfeitures. The corresponding adjustment is recorded to contributed surplus. The fair value of the option grants to non-employees is calculated based on the value of the services provided in exchange for the options issue. When the options are exercised the proceeds received by the Company, together with the related amount in contributed surplus, are added to share capital. Forfeited or expired options are put back into the pool of available stock options for future grants. No adjustment is recorded for stock options that expire unexercised. For stock options that expire unexercised, the corresponding amount in contributed surplus is transferred to retained earnings. There is no adjustment to past compensation expense. Compensation expense related to forfeited options is reversed on the forfeiture date provided the options have not vested.

(o) Normal course issuers bid

Common shares purchased under the normal course issuer bid ("NCIB") are acquired at market value. The transaction reduces the number of common shares outstanding and the transaction value, including costs, reduces capital stock at the adjusted cost base of the shares repurchased with the remaining transaction value charged to retained earnings. For shares acquired and not canceled, the transaction value, including costs, reduces capital stock.

(p) Critical judgments in applying accounting policies

The following are the critical judgments, apart from those involving estimation uncertainty, in applying the Company's accounting policies and that have the most significant effect on the amounts in the consolidated interim financial statements:

(i) **COVID-19**

The COVID-19 coronavirus has had a substantial impact on the economy in 2020. The uncertainty surrounding the pandemic has required significant judgement when measuring the investment properties at fair value, which requires assumptions about the market conditions. The long-term impact is unknown and the Company has used judgement when assessing the collectability of future rents.

(ii) Leases

The Company has commercial property leases on its investment property portfolio. The Company has determined, based on an evaluation of the terms and conditions of the arrangements, that it retains all the significant risks and rewards of ownership of these properties and so accounts for the contracts with tenants as operating leases. In applying this policy, the Company makes judgments concerning the point in time at which revenue recognition under the lease commences.

The Company applies judgement in assessing whether an arrangement is, or contains, a lease in which the Company is a lessee, and in determining the lease term by considering the probability of an option being exercised to extend the term. Judgement was applied in determining the incremental borrowing rate and discount rate applied to the lease liability and right-of-use asset.

(iii) Investment properties

The Company's accounting policies relating to investment properties are described in Note 2(b). In applying this policy, judgment is applied in determining whether certain costs are additions to the carrying amount of the property to be capitalized and, for properties under development, identifying the point at which practical completion of the property occurs and the directly attributable borrowing costs are included in the carrying value of the development property. Capitalization of expenses ceases to occur when the property under development is available for use. This judgment is applied when the property is substantially complete and is sometimes concurrent with occupancy.

In the normal course of operations, the Company acquires investment properties. At the time of the acquisition, the Company considers whether the acquisition represents the acquisition of a business or a group of assets and liabilities. All acquisitions of investment properties acquired to date by the Company have been determined to be asset acquisitions.

(iv) Classification of tenant incentives

Payments are sometimes made to, or on behalf of, tenants of our commercial properties when new leases are signed. When the payments add future value to the space independent of the lease in place, such costs are capitalized to the investment property. If the costs incurred are specific to the lessee, and do not have stand-alone value, these costs are treated as tenant incentives and amortized on a straight-line basis to revenue over the lease term in accordance with SIC 15, Operating leases – incentives.

(v) Income tax

The Company follows the asset/liability method for calculating deferred income taxes. Tax interpretations, regulations, and legislation in the various jurisdictions in which the Company operates are subject to change. As such, income taxes are subject to measurement uncertainty. Deferred income tax assets are assessed by management at the end of the reporting period to determine the likelihood that they will be realized from future taxable earnings. Assessing the recoverability of deferred income tax assets requires the Company to make significant estimates related to the expectations of future cash flows from operations and the application of existing tax laws in each jurisdiction.

(q) Critical accounting estimates and assumptions

The Company makes estimates and assumptions that affect carrying amounts of assets and liabilities, disclosure of contingent assets and liabilities, and the reported amount of earnings for the period. Actual results could differ from estimates. The estimates and assumptions that are critical to the determination of the amounts reported in the consolidated financial statements relate to the following:

(i) Investment properties

The choice of valuation method and the critical estimates and assumptions underlying the calculation of the fair value of investment properties and investment properties under development is set out in Note 3.

Significant estimates used in determining the fair value of the investment properties include capitalization rates and normalized net operating income (which is influenced by the inflation rate, vacancy rates, and standard costs) by individual properties, using property-specific capitalization rates.

Investment property under development is valued at cost until either the fair value becomes reliably determinable, or construction is completed (whichever is earlier).

The determination of the fair value of investment property requires the use of estimates such as future cash flows from assets and capitalization rates applicable to those assets. In addition, development risks (such as construction and leasing risks) are also taken into consideration when determining the fair value of investment property under development. These estimates are based on local market conditions existing at the reporting date. In arriving at estimates of market values, management used their market knowledge and professional judgment and did not rely solely on historical transaction comparables. In these circumstances, there is more uncertainty than which exists in a more active market in estimating the fair values of investment property. The critical estimates and assumptions underlying the valuation of investment properties and developments are set out in Note 3.

(ii) Income taxes

Uncertainties exist concerning the interpretation of complex tax regulations and the amount and timing of future taxable income. Differences arising between the actual results and the assumptions made, or future changes to such assumptions, could necessitate future adjustments to taxable income and expense already recorded.

(iii) Stock-based compensation

The Company uses the Black-Scholes Option Pricing Model for valuing its stock options to employees and directors at the date of issue. Management uses estimates of the expected life, the risk-free rate, expected volatility, and expected forfeiture rate when calculating the value of the options issued. These estimates may vary from the actual expense incurred.

(r) Adoption of accounting standards

The Company has adopted IFRS 16, "Leases" which introduces a single on-balance sheet recognition and measurement model for lessees, eliminating the distinction between operating and finance leases and requiring the recognition of a right-of-use asset and a lease liability at the commencement of all leases, except for short-term leases and leases of low-value assets. The change in the definition of a lease mainly relates to the concept of control. IFRS 16 determines whether a contract contains a lease on the basis of whether the customer has the right to control the use of an identified asset for a period of time in exchange for consideration. The Company has determined its previously classified operating lease falls under the new definition and a right-of-use asset and lease liability have been recognized at the date of adoption, October 1, 2019. The Company has recorded a lease liability at the present value of the remaining lease payments, discounted at the Company's incremental borrowing rate. A right-of-use asset was measured at an amount equal to the lease liability. The Company has applied the modified retrospective approach and, therefore, the comparative information has not been restated.

In May 2020, the IASB issued an Amendment to IFRS 16, COVID-19-Related Rent Concessions. The amendment permits lessees not to assess whether particular COVID-19-related rent concessions are lease modifications and, instead, account for those rent concessions as if they were not lease modifications. In addition, the amendment to IFRS 16 provides specific disclosure requirements regarding COVID-19-related rent concessions. The amendment is effective for annual reporting periods beginning on or after June 1, 2020, with earlier application permitted including in financial statements not yet authorized for issue at May 28, 2020. The adoption of this amendment had no impact on the consolidated financial statements.

Under IFRS 16, lessor accounting remains largely unchanged, and the distinction between operating and finance leases is retained. The Company has assessed this standard and consistent with IAS 15, leases with tenants will be accounted for as operating leases, in the same manner, they are currently being reported.

In June 2017, the IASB issued IFRIC 23, Uncertainty over income tax treatments (“IFRIC 23”). IFRIC 23 clarifies the application of recognition and measurement requirements in IAS 12, Income taxes when there is uncertainty over income tax treatments. IFRIC 23 is effective for annual reporting periods beginning on or after January 1, 2019, with early adoption permitted. IFRIC23 requires the Company to contemplate whether uncertain tax treatments should be considered separately or together as a group, based on which approach provides better predictions of the resolution, and to determine if it is probable that the tax authorities will accept the uncertain tax treatment or, if it is not probable that the uncertain tax treatment will be accepted, measure the uncertainty based on the most likely amount or expected value, depending on which method better predicts the resolution of the uncertainty. On October 1, 2019, the Company adopted this standard with no impact on its consolidated interim financial statements.

Future accounting standards

IAS 1 *Presentation of Financial Statements* has been revised to incorporate amendments issued by the International Accounting Standards Board (IASB) in January 2020. The amendments clarify the criterion for classifying a liability as non-current relating to the right to defer settlement of the liability for at least 12 months after the reporting period. The amendments are effective for annual reporting periods beginning on or after January 1, 2022. Earlier application is permitted. The adoption of this standard is not expected to have a material impact on the consolidated financial statements.

3. Investment properties

	Income Producing Properties	Properties Under Development	Held For Development	Total Investment Properties
Opening balance at September 30, 2019	$ 205,702,397	$ -	$ 12,766,493	**$ 218,468,890**
Additions:				
Property improvements and additions	99,572	-	-	**99,572**
Capitalized property taxes and other	-	-	140,965	**140,965**
Leasing commissions	112,883	-	-	**112,883**
Property acquisitions	13,928,029	-	-	**13,928,029**
Amortization of tenant inducements	(20,635)	-	-	**(20,635)**
Change in straight-line rental revenue	525,580	-	-	**525,580**
Revaluation gains (losses), net	(2,350,883)	-	(505,426)	**(2,856,309)**
Transfer to held-for-sale	(8,900,000)	-	-	**(8,900,000)**
Amortization of deferred leasing commissions	(271,590)	-	-	**(271,590)**
Ending balance at June 30, 2020	**$ 208,825,353**	**$ -**	**$ 12,402,032**	**$ 221,227,385**

	Income Producing Properties	Properties Under Development	Held For Development	Total Investment Properties
Opening balance at September 30, 2018	$ 186,853,753	$ 9,340,565	$ 10,516,418	**$ 206,710,736**
Additions:				
Property improvements and additions	475,141	-	-	**475,141**
Capitalized property taxes and other	-	-	132,873	**132,873**
Construction costs	-	1,888,941	-	**1,888,941**
Leasing commissions	220,020	-	-	**220,020**
Property acquisitions	9,834,476	-	1,679,737	**11,514,213**
Tenant inducements, net of amortization	132,982	-	-	**132,982**
Change in straight-line rental revenue	(94,359)	-	-	**(94,359)**
Sale of investment property	(1,681,325)	-	-	**(1,681,325)**
Transfer to (from)	11,229,506	(11,229,506)	-	**-**
Revaluation gains (losses), net	(969,525)	-	437,465	**(532,060)**
Amortization of deferred leasing commissions	(298,272)	-	-	**(298,272)**
Ending balance at September 30, 2019	**$ 205,702,397**	**$ -**	**$ 12,766,493**	**$ 218,468,890**

Valuation methodology and processes

The fair value of investment properties at each reporting period is determined internally by management using assumptions and market information obtained from industry professionals and qualified external appraisers. Management uses inputs from external appraisers as additional sources of information when recording property-specific attributes. Investment properties carried at fair value are categorized by level according to the significance of the inputs used in making the measurements. As the fair value of investment properties is determined with significant unobservable inputs, the investment properties are typically classified as Level 3 assets. The Company's policy is to recognize transfers into and transfers out of fair value hierarchy levels as of the date of the event or change in circumstances that caused the transfer.

price less estimated disposition fees. The transaction was completed subsequent to Q3 2020. There were no other transfers in or out of Level 3 fair value measurements for investment properties during the above periods.

Management's primary internal valuation model is based on a capitalization of the forecasted normalized net operating income approach. The Company determines the forecasted normalized net operating income using a one-year income forecast for each property based on current in-place rents and assumptions about occupancy, structural and vacancy reserves, less cash outflows expected to operate and manage each property within the portfolio. Capitalization rates used to estimate fair market value consider many factors including but not limited to; the location of the property, the size of the land parcel, site coverage, the quality and strength of tenants, whether lease rates are over or under current market rates, demand for the type and use of the property, the age of the building, any special use characteristics of the building or area, whether it is single-tenant or multi-tenanted and vacancy rates in the area. Market information related to the external sale of similar buildings within a similar geographic location is also taken into consideration.

Land held for development with holding income is valued based on sale data within the market area. The Company's executive management team is responsible for determining fair value measurements including verifying all major inputs included in the valuation. Management, along with the Audit Committee, discusses the valuation process and key inputs every quarter.

The key level 3 valuation metrics for the investment properties are set out below.

	June 30, 2020	September 30, 2019
Range of capitalization rates applied to investment properties	4.50% - 8.50%	4.50% - 8.50%
Fair values of properties where cap rates were applied	$ 204,914,645	$ 193,391,689
Weighted average cap rates	6.36%	6.27%
Fair value impact of increasing average cap rate by 0.25%	$ (7,747,662)	$ (7,417,369)
Fair value impact of a 1% decrease in net operating income	$ (2,049,149)	$ (1,933,917)
Land held for development		
Average price per acre of land	$ 157,274	$ 163,349
Number of acres	64.55	64.55
Total fair values	$ 10,152,036	$ 10,516,497
Impact of a 10% change in average price per acre	$ 1,015,204	$ 1,051,650
Land under lease agreements with tenants		
Number of acres leased	7.90	7.90
Average price per acre	$ 779,837	$ 779,837
Total fair values of leased land	$ 6,160,710	$ 6,160,710
Impact of a 10% change in average price per acre	$ 616,071	$ 616,071
Level 1 asset		
Investment property held-for-sale, Oliver Crossing		
Selling price less estimated costs to sell in the current period	$ 8,900,000	$ 8,400,000
At September 30, 2019, the property was valued at dollars per square foot.		

Included in the carrying amount of investment properties are the following:

	June 30, 2020	September 30, 2019
Straight line rent receivable	$ 1,979,124	$ 1,453,543
Tenant inducements	112,345	132,979
Leasing commissions	1,395,694	1,554,400
	$ 3,487,163	$ 3,140,922

All the above are amortized over the terms of the respective leases.

4. Right-of-use asset

The following table presents the change in the balance of the Company's right-of-use asset which is its office lease:

	June 30, 2020	September 30, 2019
Opening balance	$ -	$ -
Adoption of IFRS 16 (Note 2)	962,760	-
Amortization expense	(112,530)	-
Ending balance	**$ 850,230**	**$ -**

5. Loan receivable

	June 30, 2020	September 30, 2019
Loan receivable, beginning of year	$ 728,063	$ 1,009,825
Reversal of provision for impairment	100,000	900,000
Principal payments received	(828,063)	(1,181,762)
Balance, end of the period	**$ -**	**$ 728,063**

During the current period, the Company reinstated $100,000 of the receivable that was previously considered impaired (September 30, 2019 - $900,000). The reversal amount of $100,000 (September 30,2019 - $900,000) was recorded as revenue. All payments were received and the balance is paid in full.

6. Short – term investments

Short-term investments are common shares that were disposed of on the open market during the current period. Total net proceeds from the sale were $258,486 creating an accounting loss on disposal of $17,494. (December 31, 2018 - $136,500 was recorded as an unrealized loss on investments).

7. Receivables

	June 30, 2020	September 30, 2019
Tenant receivables	$ 231,124	$ 277,965
Accrued interest	-	4,140
Other	-	7,741
Provision for impairment	-	(10,000)
Receivables, net	**$ 231,124**	**$ 279,846**

Tenant receivables at June 30, 2020, include one billing of $108,186 for property taxes where the tenant pays annually. The balance of receivables at June 30, 2020, represents amounts outstanding due to COVID-19 rent deferrals. The tenant receivables at September 30, 2019, include invoices for occupancy costs that are reconciled at year-end and subsequently collected. During the current period, the Company recorded a bad debt of $39,330 from one tenant occupying a building that was sold subsequent to the quarter ending. At September 30, 2019, there was a provision for impairment for this tenant.

8. Prepaid and accrued expenses and deposits

	June 30, 2020	September 30, 2019
Prepaid operating expenses	$ 134,572	$ 610,775
Accrued property taxes	1,179,605	-
Security deposits with municipalities	41,519	50,939
Total prepaid expenses and deposits	**$ 1,355,695**	**$ 661,714**

Prepaid operating expenses at June 30, 2020, are insurance (September 30, 2019 – insurance and property taxes). Accrued property taxes represent taxes where payment has been deferred due to municipalities extending payment due dates, a result of COVID-19.

9. Mortgages

	Maturity	Rate	June 30, 2020	September 30, 2019
*	January 1, 2021	3.060%	$ 1,452,640	$ 1,578,129
*	January 1, 2021	2.980%	3,289,163	3,485,483
*	January 1, 2021	2.980%	5,089,390	5,393,160
*	April 1, 2021	2.880%	5,273,584	5,581,728
*	April 1, 2021	2.948%	2,883,327	3,034,587
	October 1, 2021	2.470%	5,633,349	6,086,078
	October 1, 2021	2.470%	7,016,995	7,416,065
	February 1, 2022	3.040%	5,502,218	5,794,009
	June 1, 2022	2.730%	2,059,498	2,209,502
	December 1, 2022	3.670%	3,562,105	3,728,639
	December 1, 2022	3.671%	3,236,336	3,387,629
	February 1, 2023	3.750%	1,954,880	2,044,271
	October 1, 2023	3.950%	421,805	509,368
	October 1, 2023	4.090%	5,773,615	6,014,888
	November 1, 2023	4.330%	3,965,202	4,126,623
	December 1, 2023	4.648%	4,733,227	4,919,773
	January 1, 2024	4.300%	2,276,038	2,401,720
	January 1, 2024	4.300%	1,806,379	1,906,127
	August 1, 2024	3.300%	9,755,061	10,156,050
	November 1, 2024	3.555%	8,625,109	8,966,286
	February 1, 2025	3.420%	4,916,736	-
	April 1, 2025	2.310%	5,251,570	-
	Total mortgages		$ 94,478,228	$ 88,740,115
	Less: current portion of principal payments		(23,143,182)	(15,850,616)
	Less: balance of unamortized finance fees		(254,539)	(242,080)
			$ 71,080,507	**$ 72,647,419**
	Weighted average rate		**3.31%**	**3.35%**

*Mortgages due in the next twelve months

All the above mortgages are repayable in blended monthly payments of interest and principal. The security pledged for each mortgage is limited to the related investment property.

10. Bank operating facilities

	June 30, 2020	September 30, 2019
Bank operating facilities	$ 26,454,057	$ 26,353,212

The Company has two credit facilities set out as follows:

1) An operating line of credit (LOC) with a limit of $13,500,000 (September 30, 2019 - a limit of $13,500,000).

   This LOC is used to assist with property acquisitions and general operations and has a balance at June 30, 2020, of $13,474,247 (September 30, 2019 - $13,372,362). The credit facility bears interest at prime plus 1% per annum (September 30, 2019 – prime plus 1% per annum) and is secured by specific revenue-producing properties with combined fair values of $45,918,870 (September 30, 2019, specific revenue-producing properties with combined fair values of $46,341,730). The Company pays a standby fee of .25% per annum (September 30, 2019 - .25% per annum) payable monthly on the undrawn portion of the facility. Specific covenants of this credit facility are that there be a minimum of 90% occupancy of the secured buildings and adherence to a margin formula as outlined below.

   - Availability under the facility will be restricted to the lending value assigned to the properties which will be the lesser of: a) the level at which a Debt Service Coverage Ratio of 1.25 can be maintained, less the Prior Debt on the properties, (unchanged from September 30, 2019): or b) the level at which a Loan to Value Ratio of 70% can be maintained for the secured properties, over which the Lender has a 1st mortgage and 60% for the secured properties over which the Lender holds a 2nd mortgage, less the prior debt on the properties (unchanged from September 30, 2019). For these secured properties, the loan to value is set at 70%, unchanged from the prior year.

   Debt Service Coverage Ratio ("DSCR") is the net operating income, divided by the debt service.

   - *Debt service* = annual principal and interest payments based on a 25-year amortization and an interest rate that is the greater of 5.0% (September 30, 2019 - 5.0%) or the Government of Canada Benchmark Bond Yields plus 225 basis points.

   - *Net Operating Income* is stabilized operating income from the secured properties adjusted for normal operating expenses, common area maintenance expenses, property taxes, and other expenses that are not recovered from the tenants.

   Loan to Value Ratio ("LTV") is the total debt on the secured properties divided by the current market value of the secured properties.

Loan Covenant Requirements:	**Min. 90% Occupancy**	**DSCR 1.25**	**LTV 70%**
June 30, 2020	Yes	2.89	68%
March 31, 2020	Yes	2.89	68%
December 31, 2019	Yes	2.89	69%
September 30, 2019	Yes	2.89	69%

The Company was not in breach of its covenants during any period above.

2) An additional operating LOC with a limit of $13,000,000 (September 30, 2019 – a limit of $13,000,000).

This credit facility bears interest at prime plus .95% per annum (unchanged from September 30, 2019) and is secured by specific revenue-producing properties with combined fair values at June 30, 2020, of $70,973,903 (September 30, 2019 - $73,601,828).

During Q1 2020, the LOC was amended by an increase to the limit as follows:

(a) deleting "$13,000,000.00 revolving demand facility by way of:" and replacing it with "$14,900,000.00 revolving demand facility, reducing to $13,000,000.00 by way of:"
(b) Replacing the portion under the heading AVAILABILITY with the following:
AVAILABILITY
The Borrower may borrow, repay and reborrow up to the amount of this facility provided this facility is made available at the sole discretion of the Bank and the Bank may cancel or restrict the availability of any unutilized portion at any time and from time to time without notice.

The amount available under this facility is temporarily increased for the period commencing December 23, 2019, and ending January 31, 2020 (the "Reduction Date"). This temporary increase was for the above referenced period only. On the Reduction Date (and provided that the Bank has not canceled this facility or issued a demand for repayment), the amount available under the facility shall reduce to $13,000,000.00 and the Borrower shall make all payments necessary to ensure that outstanding Borrowings under this facility do not exceed the amount available at any time and from time to time." At December 31, 2019, the balance on the LOC was $14,847,997. Subsequent to Q1 2020, and before the Reduction Date, the LOC was reduced to below $13,000,000.00.

There are no specific covenants or margin formulas for this line of credit. The balance on the credit facility at June 30, 2020 is $12,979,810 (September 30, 2019 - $12,980,850).

11. Lease liability

The following table presents the change in the balance of the Company's lease liability:

		June 30, 2020		September 30, 2019
Opening balance	$	-	$	-
Adoption of IFRS 16 (Note 2)		962,760		-
Lease payments		(103,090)		-
Interest		35,743		-
Ending balance	**$**	**895,413**	**$**	**-**
Current portion	$	183,015	$	-
Non-current portion		712,398		
	$	895,413		
Incremental borrowing rate		4.95%		

Estimated future principal payments required to meet the lease liability as at June 30, 2020, are as follows:

12 months ending June 30, 2021	$	138,789
12 months ending June 30, 2022		142,526
12 months ending June 30, 2023		149,602
12 months ending June 30, 2024		157,008
12 months ending June 30, 2025		164,779
Thereafter		142,709
Total	**$**	**895,413**

12. Payables and accruals

	June 30, 2020	September 30, 2019
Trade payables	$ 2,512,794	$ 98,659
Accrued loan interest	298,471	245,670
Current portion of tenant security deposits	54,679	47,068
Accrued liabilities	-	162,309
Prepaid rents	290,615	246,470
Total payables and accruals	**$ 3,156,559**	**$ 800,176**

Trade payables at June 30, 2020, include property taxes which will become due in the next quarter. Prepaid rents from tenants largely relate to rent due on the first of the following month, and the balance represents rents paid in advance which is recognized in revenue over the applicable months. The carrying value of payables and accruals approximates fair value due to their short-term maturity.

13. Finance costs

The components of finance costs are as follows:

	June 30, 2020	June 30, 2019
Interest on mortgages	$ 2,267,870	$ 2,258,723
Interest on bank operating facilities	856,449	709,687
Interest on other unsecured financing	48,985	5,633
Interest on lease obligations	35,743	-
Amortization of deferred finance fees	69,186	65,254
Interest income	(14,786)	(75,860)
	$ 3,263,447	**$ 2,963,437**

14. Income taxes

a) Provision for income taxes

Components of income tax (recovery) expense

	June 30, 2020	June 30, 2019
Current tax expense	$ 348,653	$ 650,385
Deferred tax expense	622,882	785,937
	$ 971,535	**$ 1,436,322**

The actual income tax provision differs from the expected amount calculated by applying Canadian combined federal and provincial corporate tax rates to income before tax. These differences result from the following:

	2020	2019
Income before income taxes	$ 1,516,917	$ 3,462,818
Expected income tax expense at 24.70% (2019 – 27.00%)	$ 374,678	$ 934,960
Increase (decrease) resulting from:		
Non-taxable items	21,551	20,218
Tax rate differentials and tax rate changes	575,306	481,144
	$ 971,535	**$ 1,436,322**

b) Deferred taxes

Deferred tax assets are attributable to the following:

	June 30, 2020	September 30, 2019
Financing fees	$ 21,801	$ 313
Donations	38,536	27,378
Deferred tax assets	60,337	27,691
Offset of tax	(60,337)	(27,691)
Net deferred tax assets	**$ -**	**$ -**

Deferred tax liabilities are attributable to the following:	June 30, 2020	September 30, 2019
Straight-line rent receivable	$ 455,199	$ 334,315
Investment properties	12,792,168	12,236,412
Finance fees	16,270	878
Deferred leasing	321,007	357,512
Deferred tax liabilities	13,584,644	12,929,117
Offset of tax	(60,337)	(27,691)
Net tax liabilities	**$ 13,524,307**	**$ 12,901,426**

$30,273,649 (September 30, 2019 - $30,273,649) related to investments in certain subsidiaries was not recognized because it was not probable that the temporary difference will reverse in the foreseeable future and taxable profit will not be available against which the temporary difference can be utilized.

15. Supplemental consolidated cash flow information

Net change in operating working capital	June 30, 2020	June 30, 2019
Decrease in receivables	$ 48,721	$ 160,852
Decrease in loans receivable	828,063	879,658
(Increase) in prepaid expenses and deposits	(693,982)	(697,843)
Increase (decrease) in payables and accruals	2,359,492	(90,034)
Decrease in income taxes payable	(508,653)	(265,091)
(Decrease) increase in security deposits	(20,907)	2,715
	$ 2,012,734	**$ (9,743)**

Net change in investing working capital		
Decrease in deposits in trust for property acquisitions	$ -	$ 665,000
Decrease in payables and accruals	(15,910)	(2,359,361)
	$ (15,910)	**$ (1,694,361)**

Net change in financing working capital		
Increase in accrued interest payable	**$ 12,802**	**$ 56,023**

Interest paid	$ 3,226,107	$ 3,232,540
Income taxes paid	$ 905,468	$ 915,370

Non-cash transactions	June 30, 2020	June 30, 2019
Adoption of IFRS 16 (Note 2)		
Right-of-use asset	$ 962,760	$ -
Lease liability	$ 962,760	-

16 Segmented Information

IFRS 8, Operating Segments requires reportable segments to be determined based on internal reports that are regularly reviewed by the chief operating decision maker for the purpose of assessing performance and allocating resources to segments. The CODM has determined there are two reportable segments in the current fiscal year, based on the different economic environments they operate in. The following summary presents segmented financial information by industry divisions.

June 30, 2020 and 2019	Agricultural Division				Industrial & Retail Division			
	Current 3 Months	Current 9 Months	Prior Yr. 3 Months	Prior Yr. 9 Months	Current 3 Months	Current 9 Months	Prior Yr. 3 Months	Prior Yr. 9 Months
Rental revenue, contractual amount	$ 198,245	$ 590,273	$ 94,307	$ 269,974	$ 2,600,111	$ 8,532,021	$ 3,024,148	$ 8,788,706
Property tax and insurance recoveries	20,457	60,906	36,845	39,053	606,498	1,713,368	606,649	1,767,807
Operating expense recoveries	3,137	8,480	-	-	271,930	811,524	208,812	570,719
Accelerated rent adjustment	-		-	-	-	100,000	300,000	1,082,207
Amortization of tenant inducements	-		-	-	(6,878)	(20,635)	-	-
Straight-line rental revenue	12,201	41,065	25,193	44,087	580,124	484,515	(22,297)	(117,038)
Rental revenue	234,040	700,724	156,345	353,114	4,051,785	11,620,793	4,117,312	12,092,401
Property operating expenses								
Property taxes and insurance	(19,725)	(62,278)	(36,845)	(40,457)	(663,536)	(1,916,265)	(626,757)	(1,767,807)
Operating expenses:								
Repairs and maintenance	(3,840)	(13,899)	-	-	(183,424)	(586,387)	(128,087)	(584,578)
Management fees	(8,846)	(26,463)	(5,939)	(13,859)	(144,080)	(453,074)	(168,658)	(502,156)
Utilities	-		-	-	(54,561)	(113,148)	(29,904)	(96,716)
subtotals	(32,411)	(102,640)	(42,784)	(54,317)	(1,045,601)	(3,068,874)	(953,406)	(2,951,257)
Income from operations	201,629	598,084	113,561	298,797	3,006,184	8,551,919	3,163,906	9,141,144
Finance costs:								
Interest on mortgages	(54,958)	(167,021)	(57,783)	(117,538)	(726,167)	(2,100,849)	(715,915)	(2,139,922)
Interest on bank operating facilities	-	-	-	-	-	-	-	-
Interest on other unsecured financing	-	-	-	-	-	-	-	-
Interest on lease obligations	-	-	-	-	-	-	-	-
Amortization of deferred finance fees	(1,508)	(4,523)	(301)	(603)	(7,698)	(64,664)	(19,937)	(64,651)
Interest income	-	-	-	-	-	-	-	-
subtotals	(56,466)	(171,544)	(58,084)	(118,141)	(733,865)	(2,165,513)	(735,852)	(2,204,573)
Administration expenses	-	-	-	-	-	-	-	-
Amortization of deferred leasing	(3,210)	(9,629)	(2,675)	(8,024)	(93,941)	(261,961)	(69,556)	(202,848)
Amortization of right-of-use asset	-	-	-	-	-	-	-	-
Unrealized gains (losses) on								
short-term investments	-	-			-	-		
Valuation net gains (losses)								
from investment properties	(40,833)	13,091	137,739	60,556	(952,035)	(2,869,400)	(286,269)	(1,695,715)
Income (loss) before income tax	101,120	430,002	190,541	233,188	1,226,343	3,255,045	2,072,229	5,038,008
Income tax (expense) recovery	(23,168)	(106,210)	(50,970)	(62,378)	(291,750)	(803,997)	(554,321)	(1,347,667)
Net income (loss) and total comprehensive income (loss) for the period	$ 77,952	$ 323,792	$ 139,571	$ 170,811	$ 934,593	$ 2,451,048	$ 1,517,908	$ 3,690,341
Investment properties		$ 10,850,613		$ 10,198,791		$ 219,276,772		$ 208,606,861
Mortgages		$ 4,733,227		$ 4,980,540		$ 89,745,001		$ 85,850,526
Additions to investment properties		$ 34,741		$ 4,223,796		$ 14,133,822		$ 9,570,082

June 30, 2020 and 2019	Corporate				CONSOLIDATED			
	Current 3 Months	Current 9 Months	Prior Yr. 3 Months	Prior Yr. 9 Months	Current 3 Months	Current 9 Months	Prior Yr. 3 Months	Prior Yr. 9 Months
Rental revenue, contractual amount	$ -	$ -	$ -	$ -	$ 2,798,356	$ 9,122,294	$ 3,118,455	$ 9,058,680
Property tax and insurance recoveries	-	-	-	-	626,955	1,774,274	643,494	1,806,860
Operating expense recoveries	-	-	-	-	275,067	820,004	208,812	570,719
Accelerated rent adjustment	-	-	-	-	-	100,000	300,000	1,082,207
Amortization of tenant inducements	-	-	-	-	(6,878)	(20,635)	-	-
Straight-line rental revenue	-	-	-	-	592,325	525,580	2,896	(72,951)
Rental revenue	-	-	-	-	4,285,825	12,321,517	4,273,657	12,445,515
Property operating expenses								
Property taxes and insurance	-	-	-	-	(683,261)	(1,978,543)	(663,602)	(1,808,265)
Operating expenses:						-		
Repairs and maintenance	-	-	-	-	(187,264)	(600,286)	(128,087)	(584,578)
Management fees	-	-	-	-	(152,926)	(479,537)	(174,597)	(516,015)
Utilities	-	-	-	-	(54,561)	(113,148)	(29,904)	(96,716)
subtotals	-	-	-	-	(1,078,012)	(3,171,514)	(996,190)	(3,005,574)
Income from operations	-	-	-	-	3,207,813	9,150,003	3,277,467	9,439,941
Finance costs:								
Interest on mortgages	-	-		-	(781,125)	(2,267,870)	(773,698)	(2,257,460)
Interest on bank operating facilities	(222,716)	(856,449)	(244,363)	(710,950)	(222,716)	(856,449)	(244,363)	(710,950)
Interest on other unsecured financing	(30,034)	(48,985)	120,918	(5,633)	(30,034)	(48,985)	120,918	(5,633)
Interest on lease obligations	(11,914)	(35,742)			(11,914)	(35,742)	-	-
Amortization of deferred finance fees	-	-			(9,206)	(69,187)	(20,238)	(65,254)
Interest income	601	14,786	21,440	75,860	601	14,786	21,440	75,860
subtotals	(264,063)	(926,390)	(102,005)	(640,723)	(1,054,394)	(3,263,447)	(895,941)	(2,963,437)
Administration expenses	(347,795)	(1,111,716)	(361,723)	(1,034,155)	(347,795)	(1,111,716)	(361,723)	(1,034,155)
Amortization of deferred leasing	-	-	-	-	(97,151)	(271,590)	(72,231)	(210,872)
Amortization of right-of-use asset	(37,510)	(112,530)	-	-	(37,510)	(112,530)	-	-
Unrealized gains (losses) on							6,000	(133,500)
short-term investments	-	(17,494)	6,000	(133,500)	-	(17,494)		
Valuation net gains (losses)								
from investment properties	-	-	-	-	(992,868)	(2,856,309)	(148,530)	(1,635,159)
Income (loss) before income tax	(649,368)	(2,168,130)	(457,728)	(1,808,378)	678,095	1,516,917	1,805,041	3,462,818
Income tax (expense) recovery	284,662	(61,328)	320,097	(26,277)	(30,256)	(971,535)	(285,194)	(1,436,322)
Net income (loss) and total comprehensive income (loss) for the period	$ (364,706)	$ (2,229,458)	$ (137,631)	$ (1,834,655)	$ 647,839	$ 545,382	$ 1,519,848	$ 2,026,496
Investment properties						$ 230,127,385		$ 218,805,652
Mortgages						$ 94,478,228		$ 90,831,066
Additions to investment properties						$ 14,168,563		$ 13,793,878

17. Share capital

a) The Company has unlimited authorized common share capital.

	June 30, 2020	September 30, 2019
Number of shares issued		
Balance beginning of year	9,496,442	9,583,642
Shares cancelled	(36,000)	(87,200)
Ending number of shares	**9,460,442**	**9,496,442**
Capital stock		
Balance beginning of year	$ 5,975,822	$ 6,030,758
Shares held in treasury	(28,044)	(13,727)
Shares cancelled during the period	(22,680)	(54,936)
Ending capital stock	**$ 5,925,098**	**$ 5,962,095**

The Company received approval from the TSX Venture Exchange to purchase up to 479,182 common shares representing 5% of the outstanding shares under a normal course issuer bid ("NCIB") that expires September 2, 2020. During the current period, the Company repurchased 41,900 shares for $160,982. A total of 36,000 shares were canceled during the period with the excess purchase price over the cost of the shares of $123,984, was charged to retained earnings. The remaining 9,200 shares are held in treasury until canceled.

During the prior year, 90,500 shares were repurchased for $361,082. Of the shares repurchased, 87,200 were canceled and the excess purchase price over the cost of the shares of $292,420 was charged to retained earnings. The remaining 3,300 shares for $13,727 are held in treasury until canceled.

b) **Contributed surplus**

Contributed surplus arises because of recording the fair value of options granted under the share option plan and the options granted as part of a share issuance. The fair value of the options is recorded to contributed surplus as the options vest. Upon exercise, the proceeds received, as well as any balance previously recorded to contributed surplus, are credited to capital stock. During the prior year, all the outstanding options expired, and the contributed surplus was recorded to retained earnings.

	June 30, 2020	September 30, 2019
Contributed surplus, beginning of the year	$ -	$ 593,750
Expired options		(593,750)
Contributed surplus, end of the period	**$ -**	**$ -**

18. Earnings per share

The following are the weighted average number of shares outstanding:

	June 30, 2020	June 30, 2019
Net income and comprehensive income	$ 545,382	$ 2,026,496
Weighted average shares outstanding – basic and diluted	9,482,337	9,578,149
Earnings per share – basic and diluted	**$ .06**	**$ .21**

19. Stock-based compensation plan

There was no activity in the current year. The following table reflects the activity in the prior year under the stock option plan:

	Options Outstanding	Weighted Average Exercise Price	Weighted Average Remaining Life (Yrs.)
Opening balance at October 1, 2018	475,000	$ 4.25	.92
Expired options	(475,000)	$ 4.25	-
Ending balance at September 30, 2019	**-**	**-**	**-**

The Board of Directors may designate which directors, management and key employees of the Company are to be granted options. Under the Directors', Management, Employees' and Consultants' Stock Option Plan (the "Plan"), the number of Common Shares reserved for issuance at any time according to the Plan is 875,000. An Amendment to the Fixed Stock Option Plan was put forth at the annual and special meeting of the Shareholders held on March 21, 2013. The disinterested shareholders voted for an amendment to the Plan that provides for the maximum number of capital common shares reserved for issuance at any time pursuant to the Plan be increased from 875,000 to 1,800,000. All other components in terms of the Plan remain in full force and effect.

The contractual term of each option previously granted is five years. There are no cash settlement alternatives. The Company does not have a past practice of cash settlement for these share options. There are currently no options outstanding.

20. Rental revenue

The Company leases its commercial properties under operating leases with terms generally between 5 and 20 years. Some leases have options to extend for further five-year terms and a few leases are month to month.

Future contracted minimum rent receivable from non-cancellable tenant operating leases is as follows:

	June 30, 2020	June 30, 2019
No later than one year	$ 9,270,536	$ 12,701,999
2 – 5 years	36,351,282	38,062,653
Over 5 years	26,246,243	25,707,313
	$ 71,868,061	**$ 76,471,966**

The month to month tenant revenue is not included in the above figures. The future contracted minimum rent receivable could be negatively impacted by a tenant having financial difficulties and unable to meet their rent obligations. The future rent receivable assumes all tenants will honor the financial obligations of their leases, to the terms of their leases, with no defaults or variations in the contracted amounts.

21. Guarantees, contingencies, and commitments

a) In the normal course of operations, the Company and its subsidiaries execute agreements that provide for indemnification and guarantees to third parties, such as engagement letters with advisors and consultants, and service agreements. The Company has also agreed to indemnify its directors and certain of its officers and employees in accordance with the Company's bylaws. Certain agreements do not contain any limits on the Company's liability and, therefore, it is not possible to estimate the Company's potential liability under these indemnities, and as such, no provision has been included in these financial statements. Further, the Company maintains insurance policies that may provide coverage against certain claims under these indemnities.

b) The Company maintains insurance on its properties. The all-risk property insurance includes replacement cost and rental value coverage (including coverage for the perils of flood and earthquake).

c) The Company has contracts in place with related parties to provide property management and asset management. Both contracts have been in place since 1999 and have been renewed on an annual basis with no changes to the terms. Further information can be found in the Related Party Transactions in Note 24.

22. Capital risk management

The Company defines capital that it manages as the aggregate of its equity and interest-bearing debt. The Company's objectives when managing capital are to ensure that the Company will continue as a going concern so that it can sustain daily operations and provide adequate returns to its shareholders. The Company is subject to risks associated with debt financing, including the possibility that existing mortgages may not be refinanced, or may not be refinanced on as favorable terms or with interest rates as favorable as those of the existing debt. The Company mitigates these risks by its continued efforts to stagger the maturity profile of its long-term debt, enhance the value of its real estate properties, and maintain high occupancy levels. The Company manages its capital structure and adjusts it in the light of changes in economic conditions and the risk characteristics of the underlying assets.

	June 30, 2020	September 30 2019
Mortgages	$ 94,478,228	$ 88,740,115
Lease liability	895,413	-
Bank operating facilities	26,454,057	26,353,212
Other financing	2,200,000	-
Total debt financing	124,027,698	115,093,327
Equity	91,391,227	91,481,650
Total capital	**$ 215,418,925**	**$ 206,574,977**

23. Financial instruments

	June 30, 2020	September 30, 2019
Financial assets		
Loans and receivables		
Cash and cash equivalents	$ 166,579	$ 1,035,322
Short term investments	-	276,000
Receivables, net of provisions	231,124	279,846
Loan receivable, net of provision	-	728,063
	$ 397,703	**$ 2,319,231**
Financial liabilities		
Other financial liabilities		
Bank operating facilities	$ 26,454,057	$ 18,457,672
Payables and accruals	3,156,559	3,145,876
Other financing	2,200,000	4,020,000
Lease liability	895,413	-
Security deposits	537,108	611,654
Mortgages	94,478,228	85,669,230
	$ 127,721,365	**$ 111,904,432**

The carrying value of cash and cash equivalents, restricted cash, receivables, loan receivable, bank operating facilities, other financing, payables and accruals, and security deposits approximate their fair value because of the near-term maturity of those instruments. The fair value of short - term investments in the prior year is a level 1 measurement valued at the quoted market price. The fair value of mortgages payable is a level 2 measurement and is based on discounted future cash flows using rates that reflect observable current market rates for similar investments with similar terms and conditions. The estimated fair value of mortgages payable as at June 30, 2020 is $97,161,259 (September 30, 2019 - $88,682,977). These estimates are subjective as current interest rates are selected from a range of potentially acceptable rates and accordingly, other fair value estimates are possible. The interest rate used for this calculation is 2.310% (September 30, 2019 – 3.555%).

The Company's activities expose it to risks arising from financial instruments including credit risk, interest rate risk and liquidity risk, and most recently, the risk associated with the coronavirus. Management reviews these risks on an ongoing basis to ensure that the risks are appropriately managed.

Credit risk
The Company's maximum exposure to credit risk is the balance of its trade receivables of $231,124 at June 30, 2020 (September 30, 2019 - $267,965), and cash and cash equivalents of $166,579 (September 30, 2019 - $1,035,322).

Credit risk on trade receivables arises from the possibility that tenants may experience financial difficulty and be unable to fulfill their lease commitments. The Company mitigates the risk of credit loss with a policy of credit assessment for all new lessees and by limiting its exposure to any one tenant. Credit risk associated with cash and cash equivalents is mitigated through the Company holding cash and cash equivalents with reputable financial institutions.

For accounts receivable, the Company applies the general approach to recognize expected credit losses in the next twelve months. Management uses historical credit losses adjusted for current and forward-looking information which may affect the ability of the customers to settle receivables. Historically the Company has very little credit losses as most tenants have been able to meet their financial obligations. The resulting allowance has been set at $Nil at June 30, 2020 (September 30, 2019 – $10,000) as the Company believes the tenants will be able to honor their deferred revenue commitments associated with COVID-19 rent deferrals.

Accounts receivable are written off when there is no reasonable expectation of recovery. During the current period, an amount of $39,330 was written off for one tenant who leased space in a building that was sold subsequent to this quarter ending.

Interest rate risk
The Company's exposure to interest rate risk relates to its short-term floating interest rates on bank operating facilities. The required cash flow to service the debt will fluctuate because of the changing prime interest rate. The balance on the bank operating facilities at June 30, 2020 is $26,454,057 (September 30, 2019 - $26,353,212). Under the assumption any balance of debt is outstanding for a further one year; a 1% increase in the prime rate would have a negative impact on the future annual earnings of the Company of $264,541 (September 30, 2019 - $263,532). The Company minimizes its exposure to interest rate risk to the extent that all mortgages except one have fixed rates with terms of five years. One mortgage was renewed during the year at a fixed rate for a further one-year term.

Liquidity risk
Liquidity risk is the risk that the Company may not have cash available to satisfy financial liabilities as they become due. The Company's objective related to liquidity risk is to effectively manage cash flows to minimize the exposure that the Company will not be able to meet its obligations associated with financial liabilities. The Company actively monitors its financing obligations and cash and cash equivalents to ensure that it has enough available funds to meet current and foreseeable future financial requirements at a reasonable cost. Management manages its liquidity risk with the use of the lines of credit available to the Company as well as short term financing from related parties and private parties. Management estimates that cash flows from operating activities will provide enough cash requirements to cover normal operating and budgeted expenditures.

During the current period, the Company renewed one mortgage for a further five - year term, and one mortgage was renewed for one year. Two new mortgages were received for the new acquisitions during the period. Both new mortgages have five-year terms.

During Q1 2020, the Company received a temporary increase of $1,900,000 to the limit on one of the Company's bank operating facilities. This increase facilitated the purchase of investment property during Q1 2020. Subsequent to Q1 2020, conventional mortgage financing was placed on the new acquisition and the line of credit was reduced. The Company will be able to meet its future obligations through normal operations, current credit facilities, and the use of related-party interim financing.

Contractual obligations at June 30, 2020

	1 year	2-3 years	4-5 years	> 5 years	Total
Gross mortgage payments	$ 21,077,687	$ 36,332,913	$ 40,083,350	$ -	$ 97,493,950
Payables and accruals	3,156,559	-	-	-	3,156,559
Lease liability	183,680	360,000	360,000	120,000	1,022,680
Security deposits	72,357	109,563	-	409,866	591,786
	24,489,283	36,802,476	40,443,350	529,866	102,264,975
Operating facilities	26,454,057	-	-	-	26,454,057
	$ 50,943,340	**$ 36,802,476**	**$ 40,443,350**	**$ 529,866**	**$ 128,719,032**

Contractual obligations at September 30, 2019

	1 year	2-3 years	4-5 years	> 5 years	Total
Gross mortgage payments	$ 18,437,048	$ 44,360,063	$ 33,410,035	$ -	$ 96,207,146
Payables and accruals	800,176	-	-	-	800,176
Security deposits	47,069	200,454	32,538	325,037	605,098
	19,284,293	44,560,517	33,442,573	325,037	97,612,420
Operating facilities	26,353,212	-	-	-	26,353,212
	$ 45,637,505	**$ 44,560,517**	**$ 33,442,573**	**$ 325,037**	**$ 123,965,632**

Coronavirus risk

The impact of COVID-19 on companies is evolving rapidly and its future effects are uncertain, making it difficult to assess or predict the broad effects on industries and individual tenants. The actual impact will depend on many factors beyond the Company's control and knowledge. Management is responding to evolving events and planning for the uncertainties surrounding the effects of COVID-19 on the Company.

COVID-19 - impact on the financial condition and results of operations.

The impact of COVID-19 on the Q2 and Q3 2020, financial statements included a write-down on some of the Company's properties where there is now more uncertainty surrounding leasing vacant space and more uncertainty whether leases up for renewal in the next twelve months will be renewed. The write-downs affected the earnings per share on the consolidated statements of income. The cash flows from operations were negatively affected in Q3 2020 by the rent deferrals provided to some tenants due to COVID-19.

In light of changing trends and the overall economic outlook, COVID-19 will impact the near future operating cash flows, the availability of cash through the current credit facilities, and potentially, the availability of related party financing to assist with short-term needs. In Q2 2020, some of the Company's tenants requested some relief from rent obligations which was dealt with on a case by case basis. Fortunately, the Company has little exposure to retail tenants who have had to suspend operations during this pandemic.

Imperial's long-term financial impact will be determined if some tenants are not able to survive the crisis and subsequently vacate the property. Valuations on properties that are vacant will no doubt be lower and any mortgage renewals will become challenging. There is a possibility that the Company may not be able to renew mortgages as they come due as a result of vacancies. At Q2 2020, the Company experienced two vacancies and is not aware of any other tenants that will need to vacate their premises.

Much of the rent relief offered is in the form of deferrals. Over the next quarter, revenue from tenants that is deferred until 2021 will impact the cashflows and affect the Company's liquidity. The Company has taken advantage of municipal incentives to defer payment of annual property taxes which has assisted with immediate cash requirements and has relied on related-party financing to assist with operations.

COVID-19 - impact on capital and financial resources

The Company's access to capital and funding sources, such as revolving credit facilities, new mortgages, and related party financing has not changed at Q3 2020.

At this reporting date, the Company has no known uncertainties as it relates to the ability to service the current debt and other financial obligations. The operating cashflows for Q3 2020 were materially impacted by the deferred revenue from tenant leases, however, the Company anticipates that it has access to the required short-term financing to bridge the gap until revenues return to normal over the next two quarters, and into 2021.

At Q3 2020, there is no material uncertainty about the Company's ongoing ability to meet the covenants of the credit agreements. If a material liquidity deficiency has been identified, the Company will work with the lender as to a course of action to take, and proposals to remedy any deficiency.

At Q3 2020, the Company does not expect to disclose or incur any material COVID-19-related contingencies. Of the April, May, and June 2020 rents due, 95% were received by the Company.

Impact of the flood in Fort McMurray, Alberta

During Q3 2020, Fort McMurray suffered the impact of a hundred-year flood which caused damage and loss of rental revenue from one of the Company's buildings within the City. Total rent abated in Q3 2020 was $210,830.

24. Related party transactions

The following are the related party transactions of the Company.

a) *Management agreements*

Sable Realty & Management Ltd. provides property management services to Imperial Equities Inc. The company is controlled by the President and CEO of the Company, Sine Chadi. North American Realty Corp. is also controlled by Mr. Chadi and provides asset management services to the Company.

Fee structure

Payments to Sable Realty & Management Ltd.:

Property management	4% of gross rents paid plus a flat fee for ground maintenance on certain properties
Property maintenance	$65-85/hour (Prior year $65/hour) for labour plus charges for truck, equipment, and parts
Project fees	large scale improvements to tenant space are negotiated at the time services are requested

Payments to North American Realty Corp.:

Leasing	6% of the value of new leases for the first five years plus 3% of the value of the leases that extend from six years to a maximum of ten years 3% of the value of lease renewals to a maximum of five years
Acquisitions	1% of the purchase price of the property
Dispositions	3% of the sale price of investment property

Payments for the nine months ending June 30,	**2020**	**2019**
Property management and maintenance fees	$ 769,524	$ 734,558
Acquisition fees	137,380	113,250
Leasing fees	112,883	134,119
Total payments	**$ 1,019,787**	**$ 981,927**
Amounts payable at June 30,	**$ -**	**$ -**

b) *Other related party transactions*

i) Payments made to (received from) Sable Realty & Management Ltd.

	2020	**2019**
Leased office space and parking	$ 103,090	$ 75,150
Fees for the Chief Financial Officer	160,000	150,000
Rent at Sable Centre	(66,311)	-
Net payments for the period	**$ 196,779**	**$ 225,150**

ii) Sable Realty Corp. a company controlled by Sine Chadi leases space at one of the Company's commercial properties. The total lease revenue received by the Company was $18,000 (June 30, 2019 – Nil).

iii) Directors are paid a fee for attending directors' meetings. The fees are measured at the exchange amount established and agreed to by the related parties. These transactions occurred in the normal course of operations. Total fees paid for the nine months ending June 30, 2020, were $47,500 (June 30, 2019 – $40,000).

iv) Key management personnel is those persons having authority and responsibility for planning, directing, and controlling the activities of the entity, directly or indirectly, including any director (whether executive or otherwise) of that entity. The Company's key management personnel include President Sine Chadi, who is also a director of the Company, and the Chief Operating Officer, Patricia Misutka.

Nine months ending June 30,	**2020**	**2019**
Sine Chadi	$ 225,000	$ 225,000
Patricia Misutka	105,000	-
	$ 330,000	**$ 225,000**

v) Chadi Family Foundation is a private charitable foundation of which Sine Chadi is a director. During the current year, the board of directors approved a donation to the foundation for $67,025 of which half was paid at Q3 2020 (September 30, 2019 - $67,025).

vi) Other financing, unsecured

Related Parties		Balance 1-Oct-19		Advances		Repayments		Balance 30-Jun-20
Jamel Chadi, Shareholder[1]	$	-	$	3,900,000	$	(3,100,000)	$	800,000
Sine Chadi, Shareholder[1]		-		1,200,000		-		1,200,000
NAMC[2]		-		200,000		-		200,000
Total	**$**	**-**	**$**	**5,300,000**	**$**	**(3,100,000)**	**$**	**2,200,000**

Related Parties		Balance 1-Oct-18		Advances		Repayments		Balance Sep 30'19
NAMC[2]	$	-	$	750,000	$	(750,000)	$	-
Sine Chadi, Shareholder[1]		-		200,000		(200,000)		-
Imperial Land Corp.[3]		4,020,000		1,050,000		(5,070,000)		-
Total	**$**	**4,020,000**	**$**	**2,000,000**	**$**	**(6,020,000)**	**$**	**-**

1. Loans received from shareholders bear interest at an annual rate of 6%. Total interest paid at June 30, 2020, is $48,789. In the prior year, loans repaid to shareholders totaling $200,000 were repaid with interest at an annual rate of 6%. Total interest paid at September 30, 2019, was $1,184.

2. North American Mortgage Corp. (“NAMC”) is controlled by Mr. Sine Chadi, President of the Company. Total interest paid in the current year at an annual rate of 6% was $197 (September 30, 2019 - $5,633).

3. Imperial Land Corp. is controlled by Mr. Sine Chadi, President of the Company. Total interest paid in the prior year at an annual rate of 6% was $19,287.

All related party financing is unsecured with no specified dates of repayment and therefore are due on demand. The fair value of the related party loans at the reporting dates approximates their carrying value as the amounts are due on demand.

25. Post-reporting date events

Subsequent to the quarter ending, the Company completed an agreement to purchase land and buildings in Edmonton, AB. for a total purchase price of $5,360,000. The Company received financing of $4,000,000 from one of its current lenders to complete the purchase. The transaction closed on July 15, 2020.

Subsequent to the quarter ending, the Company completed an agreement to sell one of its multi-tenant buildings in Edmonton, AB. Total sale proceeds were $9,350,000 with a Vendor Take-Back Mortgage of $8,000,000 to be paid in full, on or before 24 months of the sale date. The sale date is July 21, 2020.

Subsequent to the quarter ending, one of the Company’s lending facility was amended to reflect the removal of a sold property noted above. The LTV is at 74% after removal of the sold property and therefore the limit will need to be lowered to 70% within 18 months, by way of a monthly reduction of $16,500 to the limit, commencing August 1, 2020.

Subsequent to the quarter ending, the Company placed a deposit on a conditional offer to purchase a 0.312 acres PUL lot adjacent to one of the Company’s properties. The total purchase price is $93,600 and it is expected to close in Q1 2021.

Subsequent to the quarter ending due to economic uncertainty brought about by COVID-19, the Board of Directors agreed to suspend the quarterly dividend payments for Q3 and Q4 2020. It is anticipated that quarterly dividends will resume in Q1 2021.

26. Authorization of the unaudited consolidated interim financial statements

The unaudited consolidated interim financial statements for the nine months ending June 30, 2020 (including comparatives) were authorized for issue by the Board of Directors on August 12, 2020.

Signed "Sine Chadi", Director *Signed "Kevin Lynch",* Director

IMPERIAL
EQUITIES
INC.

2151 Scotia Place | 10060 Jasper Ave
Edmonton AB T5J 3R8

Tel: 780-424-7227
Fax: 780-425-6379

askus@imperialequities.com
www.imperialequities.com

TSX Venture Exchange
Trading Symbol: IEI